

**JAMAICA PIG FARMERS' ASSOCIATION MEETING
14TH ANNUAL GENERAL MEETING
SEPTEMBER, 2016
GOLF VIEW HOTEL
MANDEVILLE
10:45 A.M.**

MR. MANYA: Good morning ladies and gentlemen, we are going to call this meeting to order, and I am going to be asking for those folks on the outside please to come inside.

The other thing is that, I think we are scattered a little bit too much. I know some of us don't like front seats, but can we organise ourselves and get a little closer?

I am going to ask for Mr. Conley Salmon from Jamaica Broilers, could you come and sit at the head table for me please, sir? Mr. Patterson, Dane Patterson, could somebody

ask Mr. Patterson on the outside please to come to the head table?

(Mr. Patterson takes seat at the head table)

Thank you, Mr. Patterson. Anybody sees Mr. Salmon? Oh, he is coming.

(Mr. Salmon takes seat at the head table)

Okay. Ladies and gentlemen, a very pleasant morning to you again. And I just want to extend a very warm welcome to all of you who are here for this the Annual General Meeting of the Pig Farmers' Association. And you noticed, it's the 14th Annual General Meeting.

I am sure we have ascertained a quorum and so, we are going to be calling the meeting to order.

CALL TO ORDER

At this time, as is a practice of the Jamaica Pig Farmers' Association ever since its inception, before we do any form of business we ask for the Lord's blessings. And so, I am going to call on Dr. Maxine Wright to come and do our invocation. Thank you, Dr. Wright.

(Dr. Wright called)

INVOCATION BY DR. M. WRIGHT

DR. WRIGHT: Good morning everyone.

AUDIENCE: Morning.

DR. WRIGHT: Good morning everyone.

AUDIENCE: Good morning.

DR. WRIGHT: Or you want me to say it in Jamaican parlance. 'Mawning' everybody.

AUDIENCE: Good morning.

DR. WRIGHT: Turn to your neighbour and say good morning.

AUDIENCE: Good morning.

DR. WRIGHT: All right, pigs make a lot of noise. So there is a time to adopt that from the pigs.

Okay, I want to just speak to you for five(5) minutes as I have been asked to do.

Now, I want you to just close your eyes for a moment as I ask you this question: What are your plans? What are your plans? And if some of us should be honest we have a lot of plans before the end of the day. Like I have to go back to Mr. Chin's work in a couple minutes from now. Some of you plan to drive back to where you came from, some of you plan to probably prepare for the storm that is pending if it is still pending. And some of you have some plans that cannot be mentioned here.

But nonetheless, the Word of God says to us from Proverbs 16 vs 3, it says: "Commit your work to the Lord, and your plans will be established. *"Commit your work to the Lord, and your plans will be established"*.

And so, what does God want to say to us this morning whether it is you are from Hi-Pro, RADA, the Pig Farmers' Association, whatever the gamut of it is, God is reminding us in here this morning that it is imperative that we commit our plans to Him. In fact, the Word of God says, do not say that you are going to do this tomorrow or later, but say if the Lord permits.

I never knew that when I was growing up and working with pigs with my parents – I

mean, just up the road. I didn't know that I would be coming many moons later to talk about pig farmers, so all in purposely.

But your plans must be committed to God. And I say that without apology. And I say that in reference to the God who I believe is the creature of all mankind and creature of the universe.

So what is God saying to us this morning? Quickly.

(1) Pigette, pigette purposely include God in your plans. "Purposely include God".

That is what God is saying this morning. Pigette, this morning purposely include me in your plans.

What else is God saying? God is saying hog

it. Hold on to God. Because some of us have lived long to know that whatever it is that we hold on to has a way of leaving us unexpectedly.

And so, God is using the words “pig” and “hog” this morning to say include God, purposely include Him. Secondly hold on to God, and while you are purposely including God and holding on to Him, all of us in here who are associated with this organisation, God is saying, help others to grow. Don’t just come in to make sure that your pig industry is the best one. You will exceed expectations if it is that you empower others as you empower yourself.

And also, as you help others to grow I believe RADA is – RADA is here, and that’s

one of the arms that is helping the Pig Farmers' Association to grow. When you include God purposefully; when you commit to hold on to Him; when you help others to grow, then you will profit and you will increase your growth.

We live in an age where selfishness is the order of the day, bad mind and grudgeful and all of that.

So what am I encouraging all of us here to do this morning? To make sure while you are getting along and you wanting to succeed for yourself, one of the greatest ways to guarantee continued success is to help others and to empower them with some of what you know.

So finally, I say to us this morning, if you will purposely include God, if you will hold on to God, if you will help others to grow, then you will become Hi-Pro, highly productive, you are going to profit and you will increase your growth. And that's the principle for us to accept.

And I close with the seventh piece for success: Proper preparation, planning and practice presents poor performance.

I say to those of you who are a part of this Association, take it to another level, let the Pig Farmer's Association become a household name, even among those not into the pig story, right? Let it be something that creates a wow. What can this Association do that will create a wow in this nation that will leave a

lasting legacy, that will be written in the annals of the signs of time in this nation?

I say to you without apology this morning, that if you will commit to include God, then you are going to exceed your expectations. God Bless you, let us pray.

(Prayer led by Dr. Wright)

God Bless you everyone, thank you for having me.

(APPLAUSE)

MR. MANYA: Thank you very much Dr. Wright, for such inspiring invocation.

APOLOGIES FOR ABSENCE

Ladies and gentlemen, we have apologies, anybody from the Executive has apologies? I will apologise for Delroy Campbell, our Executive member, who is unfortunately unable to be here today, he is one of the

representatives of the Manchester parish.

Any other apologies?

Okay, at this time I would like to introduce to you ladies and gentlemen, the Executive of the Jamaica Pig Farmers' Association. Executive members, where are you? Please stand. Mr. Graham, I would like all the Executive members to just come forward let me introduce you to the meeting. Would you help me to mobilise them? All the Executive members on the outside, could you call Mrs. Bardowell, Mr. Williams, Mr. Maragh, Mrs. Johnson, Herfa Johnson, get up from Registration and come forward. Mrs. Johnson can't move? All right. Come Executive members please, Annabell, come join the core. I don't see the ladies. Mrs. Bardowell, Annabell. Could you ask Kemone to just hold

your position for a second Mrs. Johnson and please come? Where is Miss Davis? Miss Davis please leave your position also and come. Come Mrs. Johnson. It's very important that the members of the Association, prospective members and our sponsors know who we have as the Directors of the Jamaica Pig Farmers' Association. Do we have full cadre? Do we have everybody? Okay ladies and gentlemen, we will start from the left, they say ladies before gentlemen even if gunman coming. (Laughter)

Introduction of Executive Members

Mrs. Herfa Johnson, one of the founding mothers of the Association, she has been with us since 2002, fearless – That's how we describe her.

We have Kadeon/Kadean Davis, one of our young members, and she is a farmer out in St. Catherine, a very diversified person in her operations.

We have next to Kadeon/Kadean on her right is Hanif Brown, one of the founding fathers of the Association also, and is the sitting President of the Association. A former Government officer, a businessman and a farmer.

Next is Annabell Williams, a founding mother of the Association also, a diversified type of farmer. She is in pigs, cattle, timber, and lately she is in the ornamental fish business right, Annabell? She talks at 33, but if she really gets to the point where she wants you to understand her quickly she goes to 45, so

you know what that means, right?

Next is Mrs. Bardowell. Mrs. Bardowell joined the Association I think two years after we were formed, and she has been the Past President twice: A businesswoman, and also one of our top farmers.

Mr. Maragh: Mr. Maragh journeyed all the way from Portland to come every third Saturday for meeting as an Executive member. His main portfolio is to confirm the minutes and adjourn the meeting. (Laughter)

We have David Robb, one of our pig farmers from Trelawny. David, retired from the banking position he held as Manager, now into farming, diversified also, he is into pigs, chicken, goats you name it, and he is also in

the value chain. That's David Robb from Trelawny.

We have George Williams, former Assistant Commissioner of Police, he acts as the legal man for us, and you will hear him say, "might I say?" All right, so having retired, Mr. Williams is now in the farming business. Diversified also, he is a bee keeper, he is a pig farmer and he does some amount of crops too.

We have Henry Graham, the man who holds the purse string of the Jamaica Pigs Farmers' Association, a businessman also, a farmer, diversified: He does cattle, goats and pigs at his farm, and you will know that - Mr. Bailey will tell you, he might have to drive from St. Thomas to Westmoreland to collect the

cheque, very hard man to pay. (Laughter)

And now we have Nordie Smith, Nordie Smith is one of our farmers, I think Nordie joined the Association the first year we were formed, as a matter of fact, he was one of the first beneficiaries of the Pig Farmers' Association having had a pair of those gilts there, the F1s, right? Nordie has been an ardent member since, he is very critical about his pig farming, he believes in having best quality at all times. He also uses his bio-digestible waste to do his tomato crops and his other crops, right.

And of course, yours truly Delroy Many, formerly of Veterinary Services Division, has been with the Pig Farmers' Association since inception.

I apologised earlier on for Delroy Campbell, he is from Manchester, controversial but you know, will speak up.

Ladies and gentlemen, that's the cadre of the Directors of the Jamaica Pig Farmers' Association. Thank you very much ladies and gentlemen, you may be seated.

(APPLAUSE)

These are the people who handle the affairs of the Association, and – didn't get any apologies from Mr. Palmer? Mr. Palmer also is a member.

All right, so we are going to be opening to the "**Reading and Confirmation of the minutes of the 13th Annual General Meeting**", and I am going to give you a few

minutes to run through the minutes, and I am going to ask you ladies and gentlemen, those of you who are members, those of you who are prospective members, those of you who are just visiting, because if you want to know something about the Association, just don't take the book and have it up, run through it fast, there might be things in it you want to have some clarification on, there might be some information that you want us to expound on. So I am giving a few minutes for the reading of the minutes and then we are going to ask for the correction of the minutes.

P A U S E

Okay ladies and gentlemen, we should by now go through the minutes. Okay, are there any corrections to the minutes? Second time, are there any corrections? There being

no corrections, I am going to do the **confirmation of the minutes.** Can someone confirm the minutes? Somebody who was at the last meeting, they must be. Where is Mr. Maragh? Confirmation of the minutes. Could someone please confirm the minutes? Thank you Mr. Gifford. Is it seconded? Thank you very much.

MS. DAVIS: Miss Kerry-Ann Davis.

MR. MANYA: Miss Kerry-Ann Davis, right. Confirmed by Mr. Valdense Gifford and seconded by Ms. Kerry-Ann Davis.

"Matters Arising from the Minutes"Are there matters arising from the minutes we can discuss, put up your hands and we will identify you. While we are waiting for matters to be discussed, we are going to be asking our affiliate organisations to have

their representatives ready to bring greetings.

No matters arising from the minutes that you would like to discuss? Wonder if you really read the minutes? Since there are no matters that you would like to discuss, I am going to be moving on, and I am going to ask our affiliate organisations to bring greetings. We have the first one, Agro-Investment Corporation, Miss Karen Hylton, the Director of Projects, is she here? Anybody from Agro-Invest? Oh, okay, thank you very much, Miss Hylton.

MS. HYLTON: Mr. Chairman, delegates, good morning to everyone.

ALL: Morning.

MRS. ALEXANDER: My name is actually Judith

Wellesley-Alexander, I am not Karen as was mentioned.

Now, I come to bring greetings from Agro-Investment Corporation, an entity that is now under the Ministry of Economic Growth and Job Creation.

If you look in your booklet on page 41, you will see some of the services that we provide. Page 41 in your booklet, you will see where we provide the project development fund mobilisation project management and we also manage state owned assets. Apart from that, you heard from Agro-invest in terms of agro parks, we also manage several agro parks, you might have heard about the Amity Hall, Spring Plain or the Ebony Park, we manage those also.

So I want to ask you to just call upon us, anytime you have certain things to be done as it relates to project development, as it relates to your property assessment management or something like that, you can call upon us agro-investment to take care of it.

VOICES: We are not hearing.

MRS. ALEXANDER: You are hearing me clearly now? So we want to say thank you for inviting us here to tell you about Agro-investment Corporation. Thank you.

(APPLAUSE)

MR. MANYA: Okay, Mrs. Wellesley-Alexander. Caribbean Broilers Group, and then we will be going to be having NUGEN Limited, Caribbean Producers. Anybody from Caribbean Broilers Group? Caribbean Broilers is with us from

day one, so we don't expect anything less.

MR. DELANCY: Thank you Mr. Chairman. Mr. Chairman, Ladies and gentlemen, farmers all, good morning.

ALL: Morning.

MR. DELANCY: Good morning.

ALL: Good morning.

MR. DELANCY: Yes man, you are looking more robust and you should be sounding more robust than that as well.

My name is Danree Delancy, Technical Sales Representative with Newport Mills Limited, and Newport Mills Limited is a member of Caribbean Group of Companies. Now, normally on an occasion like this bringing greetings would be the great Dr. Keith Amiel, but he is unavailable today, so I have been asked to fill in, and that is no easy road to fill

in for a man like Dr. Keith Amiel.

But nonetheless farmers, I stand here to bring greetings on behalf of the CB Group, and in particular, Newport Mills Limited, makers of Nutramix Limited.

But before going any further just want to congratulate the Jamaica Pig Farmers' Association, and a lovely magazine that I received a copy of when I registered upon coming here this morning. I think it speaks volume of your organisation and it looks like real first world material, and I must say well done to the team that put that publication together.

(APPLAUSE)

At the CB Group we stand ready as usual, to assist our pig farmers and Jamaica Pig Farmers' Association in all their endeavours,

We are quite aware of the many challenges that the pig farmers of this country have had to endure, and overcome in recent times. And we are also quite aware of the current challenges now facing the pig farmers of this country.

While we are so aware, that whenever you face these challenges is like a ripple effect, and it comes right back down to become a challenge to us who produce feed to feed our animals because whenever your pork can't sell, then you nah buy nuh feed. If you nah buy nuh feed we caan mek nuh feed. So it is like a ripple effect, and we are indeed cognizant of what is happening currently.

We hope and trust that the challenges now facing this industry, that we will all be able to

find some solutions. Because we are just hoping and trusting and praying alone work, you know. They say faith without work is dead.

So at Newport Genetics Limited, we pledge to continue to be that voice of the pig farmers out there, and on every occasion to speak to the powers that be every time in an effort to help to stave off these challenges. We know that the Pig Farmers' Association and our pig farmers in general are very resilient people, people who have overcome hurdles past and they continue to overcome hurdles present, and ensure that the pig industry in Jamaica continues to grow and improve.

Information is always one of the most useful

tools to anyone in any business and in that regard Newport Mills will be putting on a production workshop to assist our farmers on the 11th of October, starting at 8:30 and this will go until about 4:30. Location, Rooms Ocho Rios in St. Ann; Ocho Rios in St. Ann, Rooms. Topics to be covered include: AI and Debt Management, Nutrition Analysis, Early Health Control and Record Keeping for topics.

In closing farmers, I want to once again wish you all the best not just on your AGM here today, but throughout all your activities as the premiere Pig Farmers' Association this side of the hemisphere. God bless you all, and continue to have a good and productive day. Thank you.

(APPLAUSE)

MR. MANYA: Thank you very much, sir. We will continue with the greetings. And I want to just remind you that you have ...

VOICE: Sir?

MR. MANYA: Yes, sir.

VOICE: Being the mike wasn't working when the first lady was speaking, could you get her to speak again for us please?

MR. MANYA: I am sorry, we will arrange a meeting for later on. You can have some discussions after, all right? She is going to be available for later.

I would just want to recognise the presence of the President of the Jamaica Egg Farmers' Association, Mr. Baker. Mr . Baker, we will give you a chance little later on to bring greetings to us. And I also want to recognise the presence of Dr. Osbil Watson, Director of the Veterinary Services Division, where is Dr.

Watson? I am sure I saw him here earlier on.

We are going on ladies and gentlemen where is - No sorry, the College of Agriculture and Grace Food Processors Limited, and Mr. Harvey's Meat and Farm. So can we have College of Agriculture? Sorry, Mr. Hanson. Caribbean Producers Jamaica Limited, and we have coming to us from CPJ, Mr. Soltau, was formerly with CPJ, left went to Canada, and lived somewhere in Canada, and rejoined CPJ. Formerly known as Director of Operations, now he is Director of the Supply Chain, and he is going to bring us greetings from CPJ.

MR. SOLTAU: Thank you, Mr. Chairman. Thank you for your invitation to this Annual General Meeting, and the opportunity to address your membership. Good morning to all. I am

honoured to be here today. On behalf of CPJ I want to extend a hearty congratulations to the Executive and general membership of your contribution to Jamaica's food security. The ongoing success of the pig farmers despite the challenges, and the adversity, it's commendable.

At CPJ we are pleased to be a part of Jamaica's pork industry, and I would like to use this opportunity, to give you a snapshot of our ongoing operations on a few remarks about our future plans.

As you know, CPJ is relatively new to the pork processing business in Jamaica, our plant in Montego Bay was only commissioned in 2012, but in this short period we have made significant investment in equipment

and process improvements.

We are making a concerted effort to be innovative to be a different type of player by developing new products on a fairly rapid pace, and putting our own unique stamp on the industry.

We have focused our efforts on developing business relationships with a small group of farmers in Western Jamaica to secure a reliable supply of high quality pigs. We have entered into long term contracts, when necessary, and supported farmers even outside of the contract agreement.

And I want to use this opportunity to mention that we have all our pigs slaughtered at Sweet River Abattoir, the new Sweet River Abattoir. I think congratulations

are in order to Sweet River for getting their new facility up and running.

(APPLAUSE)

We hope they keep on going until they achieve the international quality certification so that we will be able to export pork to many countries in the world.

From Sweet River we truck our carcasses to our plant in Montego Bay and where we fabricate carcasses into prime and cuts and a variety of hams and sausages. We also manufacture bacon.

We believe that the pork industry can continue to grow at a reasonably sustainable rate if it continues on this path of continuous quality improvement at the farm level as we have seen with our partners at the farm level and in our processing plants.

Now, this is even more important as it relates to your group's interest in exports, and our interest in exports.

At CPJ we are working towards an export programme that will be sustainable, and for this we need approval from all parts of our supply chain – not only just processing plants meet strict quality standards, but farmers will have to be inspected and approved as well.

I am sure these quality systems are going to be costly to implement, and the maintenance will be management intensive. So as we continue on our path, please keep that in mind, we have to keep pushing forward.

We have reached out to the Ministry of Agriculture to assist in clearing some regulatory hurdles so that we can start exporting as soon as possible; we hope to start exporting within CARICOM by early 2017.

But I want to say that this dream of exporting pork from Jamaica on a regular basis, can only be realised if our pig farmers and the other industries that support the pig farmers, the feed companies and so on, work together to make the industry as competitive as it can be, stable and resilient.

Processors like CPJ and others, need competitively priced pigs throughout the hog cycle. We must find pricing systems and mechanisms that allow us farmers and

processors, to be valued at home and abroad throughout the whole year.

And I am sure it will involve the adoption of new saving technologies; labour saving technologies; cost technologies and possibly some new risk management tools and so on.

At CPJ we look forward to improving our work relationship with farmers to help make this happen.

And I did promise to be brief, at least, to my people that invited me.

So I am going to stop here to say once again thanks for the opportunity, and at CPJ we look forward to learning more about your goals for the future and working with you.

Thank you.

(APPLAUSE)

MR. MANYA: Thank you, Mr. Soltau. Mr. Hanson? Grace Food Processor, line up.

MR. HARVEY: Thank you, Mr. Manya. Good morning to the President of Jamaica Pig Farmers' Association, members at the head table. I use this opportunity to bring greetings on behalf of the College of Agriculture and Education.

As an institution we continue to produce quality graduates to fuel and drive the pig industry. The new President of CASE, is looking at taking a new stride in providing research driven situation for the industry. That's the only way the pig industry will continue to be relevant today.

Once again I want to offer a big congratulations to the Jamaica Pig Farmers' Association, they have keep this industry together over the last decade. Again, thank you very much.

(APPLAUSE)

MR. MANYA: Thank you Mr. Harvey. Representative from Grace Food Processor? No one? Okay, Harvey's Meat and Farm, I am sure I see Mister - Harvey's Meat and Farm? Mr. Harvey has always been a very ardent supporter of the Jamaica Pig Farmers' Association, I am sorry he is not here. All right, moving right along. IICA, the Inter-American Institute for Cooperation on Agriculture. We have Mr. Ainsworth Riley, Rural Development Specialist. Come, Mr. Riley.

MR. RILEY: Thank you very much Mr. Chair, members at the head table. Mr. President, members of the Pig Farmers' Executive, pig farmers, good morning.

ALL: Morning.

MR. RILEY: No man, oonu nuh sound like pig farmers man. I have never gone to a hog pen and hear this type of quietness. All right, good morning pig farmers.

ALL: Good morning.

MR. RILEY: Okay, good morning. As was said before, my name is Ainsworth Riley. And hamm – Mr. Manya was wondering why I was shaking my head so much, but I am truly the agri-business specialist with the Inter-America Institute for Cooperation on Agriculture, and I greet you all. I bring greetings from the office: Our Manager Dr. Elizabeth Johnson, who was actually slated to

be here today, but because of previous engagements, she was unable to be here but she asked me to convey congratulations on your 14th Annual General Meeting. And to wish you a prosperous meeting, and that we look forward to further collaborations with you for the year to come.

I want to just leave with you some brief comments. I was actually looking at your banner at the backdrop there, and I just want to flag some key words that you saw coming out from the banner. I saw the word "sustainability", I saw "primary production", "agro processing and export", which really speaks to value-added products. And I want us just to reflect on those ideas just for a second because those are some very critical ideas especially as it relates to sustainability.

And I want us as we reflect on the word “sustainability”, to bring us back to where we were some years ago as it relates to us dialoguing with each other realising that all of us are a part of the value chain: feed processors, farmers, those of us who buy and add value to the product that we are all a part of the value chain. And one of hallmarks of IICA is to promoting sustainable value chains realising that every single one of us all have a role to play where the value chain is concerned. And irrespective of what position we hold in that value chain, we all are dependent, we are all relying on each other. And we must never be in a position where we believe that boy you know, because I am up there then I am going to disrespect the persons who down there or vice versa but realising that we are all in this

value chain and we must ensure that we work with each other, we work with each other, we collaborate, we partner with each other for the improvement and for the sustainability of the industry.

And I also want to underscore the points that we need to take consideration in our operations of whatever level of whatever aspect of the value chain, to key in on food safety and concerns related to food safety, traceability, and good agricultural practices are critical components that we can never forget but we must continue to pay attention to those issues. Energy efficiency on the farm is also critical. And of course, I want to leave with you this one, climate change. This is something that we are currently promoting in agriculture that climate change is very

critical to our operations as farmers, as processors. That climate change is very, very critical. And we need to take consideration of this, time is getting dry, we have prolonged droughts, if we do have rainfalls they are sporadic and when rain falls it occurs very heavily. So we need to ensure that we have precautionary measures in place, we are storing water, that's very critical. That we are using water efficiently on our farms.

So I want us take these things into consideration, and as we continue throughout the year to come I wish the new executive whoever they might be, I wish them success and to let them know that as an institute, IICA as usually we stand ready to provide whatever technical support that the Pig Farmers' Association requires.

Thank you very much, Mr. Chair.

(APPLAUSE)

MR. MANYA: Thank you very much, Mr. Riley. IICA has been with us from the inception of the Pig Farmers' Association. So thank you very much Mr. Riley.

Ladies and gentlemen, at this time we are going to take a break from the greetings and you would have been told that we have some giveaways today. I am going to invite Mrs. Bardowell to come to the podium now and she is going to do a little thing for some giveaways or a giveaway. So just break the greetings. In the meantime folks please get your greetings ready and I am be asking for it to be as short as possible.

MRS. BARDOWELL: Good morning farmers, morning.

ALL: I know we fed you well, so everybody's belly

should be full, I heard some “fenky fenky” singing earlier and I know pig farmers are stronger and more sturdy than that “fenky fenky” singing. But I hope you are ready because you know, we always have some giveaways, some spot prizes, so let’s see who is first on the draw.

Now, can anybody tell me or the first person to tell me who is the title sponsor or our main sponsor for today. No rush, no rush. You want to tell me that only three persons know who the main sponsor is, eh? Come on farmers, come on, come on, come on farmers, come on.

All right, I am going to close my eyes and I am going – because I see so many hands I am going to close my eyes I am going to

turn around and say, eenie meanie minni moo and anybody I point on is the person who will get to answer the question, okay. All right, they said I am to start from – Okay, I will say eenie, meanie minni moo.

WOMAN: Hi-Pro.

MRS. BARDOWELL: Okay, Hi-Pro, and you see them all over the place so everybody should know that. And your spot prize, see I have a big bag of goodies here, all of these are for you, you know right, in addition to the main prize, you know that's a F1 gilt and a tonne of feed. And you know that all the early birds will each leave with a bag of feed. So most persons are going to be going away today with something. So I hope you brought the truck, I hope you brought the van, and those of us who don't have a truck or a van we probably need to hire one okay, because you

are going away with several goodies today. Now, can you come up and receive your price because you know, we have to record these good things, you know.

This book is presented to you for identifying who the main sponsor is, if you notice, it is a Hi-Pro diary, and it should be used for record-keeping. That is important on your farm. So this diary should be used for record-keeping, use it well.

RECIEVER: Thank you.

MRS. BARDOWELL: Thank you.

(APPLAUSE)

MR. MANYA: Thank you Mrs. Bardowell, and as we go along she will come in from time to time with a goodie for you. At this time we are going to be asking JaREEACH to bring greetings, JaREEACH here? Okay, we move

on. Going to be asking greetings from JAS, Jamaican Agricultural Society, and we have the Parish Manager for Manchester Mr. Blake, who will come and give us greetings from JAS. Mr. Blake, two minutes, sir.

Mr. Blake, JAS

MR. BLAKE: Thank you very much, Mr. Chairman. First of all I would like to extend warm greetings to members of the head table, the media, our farmers, friends and just to everybody here today in attendance.

Our National President, Mr. Norman Grant, was supposed to be here today, and as Parish Manager, he has asked me to just bring greetings on his behalf.

On behalf of the Board of Management, I wish to congratulate the Jamaica Pig

Farmers' Association on their 14th Annual General Meeting, as they approached one other year anniversary, being a member of the Jamaica Agricultural Society.

In representing the Jamaica Agricultural Society, the Jamaica Agricultural Society, has sought to implement and also continues strategic initiatives to foster effectiveness to agricultural production output and distribution in partnership with the Ministry of Industry, Commerce, Agriculture and Fisheries and other agencies.

We must commend the government for an intervention in 2012, that significant turn in the pork industry around by 38.4% reduction in imports from 3, 164, 894 in 2011, and it goes down to 1, 9.7403kg in 2014. Also the

bans on imported pork and by-products of pork which has led to Jamaica now being self-sufficient in the pork production.

In supporting the pig farmers sustainability in Jamaica, the JAS will seek to work on collaborative projects and initiatives with Jamaica Pig Farmers' Association. These will include:

(1) Pig management training available to the members and individuals interested in going into pig farming.

(2) Training in good agricultural practices geared towards certification by the Bureau of Standards.

(3) Continue lobby on praedial larceny issues experienced by members. The JAS will continue to

request compensation plan for the members affected by factors.

- (4) Assisting with market is another.
- (5) Invite members of JPFA to be part of COK Solidarity Cooperative Credit Union, COK/JAS pension plan for farmers.

The pension plan has a special payment for farmers.

Another;

- (6) To support JPFA on any issues they experience, and be an agent of advocacy on their behalf.
- (7) Lobby for improved and easy access to resources. And finally;
- (8) Provision of business advisory services.

To conclude, we wish continued growth and success for JPFA and the over 5,000 pig

farmers in Jamaica. We strive to leave an indelible mark in the lives of our farming communities, and ensure there is growth of the rural expectation and a better standard of living for the rural population and nation farmers. Thank you.

(APPLAUSE)

MR. MANYA: Thank you, Mr. Blake. At this time we have MNSE, any representative from MNSE? Okay, National PC Bank, Mr. Peter Whyte? Mr. Peter Whyte is the Marketing and Promotions Manager, welcome.

Mr. Peter Whyte, National PC Bank

MR. WHYTE: Thank you. Greetings to the head table, farmers, ladies and gentlemen. I am here representing the National PC Bank to bring greetings.

Firstly, I am honoured to be a prestigious

Jamaican, thank you very much for inviting me. And we would like to congratulate and commend the Pig Farmers' Association for this landmark, the 14th AGM.

The National PC Bank recognises that pig farming can be a potentially profitable business, and is also very popular and lucrative. But it's not an easy task for farmers, it takes a lot of time and money to make it profitable.

The National PC Bank has been the institution that bridge the gap between farmers and access to financing. This undertaking has driven our mandate to develop products and services that are tailored to meet the needs of our farmers who we consider as our partners.

The theme of your meeting: Advancing the sustainability of Jamaica Pig industry via primary production, agro processing and exports”, it speaks directly to the bank’s ability to leverage the expertise of the Association to grow the industry, to keep the line of communications clear so that we can have a good understanding of the industry and the business to develop the industry’s specific solutions.

Customary to our operations and market trend in agriculture, the NPCB has seen it prudent to develop financial solutions through our saving products; wealth management option, and facilities for loans that are targeted towards farmers.

The NPCB is committed to the growth and development of the sector, agriculture as a whole, and will continue to foster healthy relationship between us to move the industry forward. Thank you very much.

(APPLAUSE)

MR. MANYA: Thank you very much sir, you are very critical or the institution you represent is very critical to our growth.

Pioneer Meats, Mr. Winston Williams

Pioneer Meats, Mr. Winston Williams, please bring greetings. Mr. Winston Williams has been with the Jamaica Pig Farmers' Association from its inception, everywhere we turned Mr. Williams is there with us. Thank you, Mr. Williams.

MR. WILLIAMS: Thank you, Mr. Chair. Good morning farmers, head table, President, morning to you all. I want to say God is good.

ALL: All the time.

MR. WILLIAMS: God is good.

ALL: All the time.

MR. WILLIAMS: I bring greetings from the Management and Staff of Pioneer Meats products, they asked me to say oh give thanks unto the Lord for He is good, for His mercies endureth forever.

I want to say on behalf of Pioneer Meats products, a small medium-size processing facility, we have been around for 28/30 years. I have lived, worked approximately all my working life in the pig industry. I have seen it all happened up and down, I have seen the good, I have seen the bad. The previous speaker mentioned about the industry can make you money, and I just whispered to my colleague, Mr. Gifford, that in the height of you making money, it can

also make you walk with something covering your bottom. (Laughter)

So we have to be very careful as we approach and get into this industry. Yes, it's one that can make you some money if it is properly managed. Now a lot of people are going head on into the pig industry without getting the facts or knowing the facts what lies ahead. And a lot of the people who doesn't know, they are the ones who would be the first persons to get out as soon problems start to arise.

And I just want to bring to your attention, there are a lot of unexpected players that are entering the market, the production of pigs. And when that happens it is going to put pressure on the entire system.

I think some of you might know that there is a lot of money out there, people don't know where to do with, what to do with it, where to put it, how to get it into the formal system and they are going through the pork industry to invest some of their cash that they have logging around.

So farmers, you need to be aware of what is happening because all of us have lifelong savings in the industry and we should all stand up to make sure that it is not destroyed. I was reading an article the other day and it mentioned, "the choir is too quiet". Pig farmers, we all need to speak out, we need to talk about the things that are happening what we see, if we don't then all of our livelihood is at stake.

Not staying too long with you, but I just want

to encourage all of us to stand firm and make sure that this industry does not go back to where it was once were, because we all know the work that has been put in, and I keep saying every day, that the product that is coming from you the farmers, is top quality and it cannot be matched with anything that is coming from any one of the first world countries so you need to give yourselves a tap on the shoulder because you are doing well.

So continue working hard, continue to keep the industry going, and may God bless you and may we have a productive and prosperous day. Thank you.

(APPLAUSE)

MR. MANYA: Thank you very much Mr. Williams, from Pioneer Meats. Rural Agricultural Authority,

will Mr. Peter Thompson and Executive Director (Actg). Okay, I see Miss Maxine Brown coming, to deputise for Mr. Thompson. Maxine is the Livestock Officer for RADA, and has been with the Pig Farmers' Association also for a long time. Welcome Maxine.

Miss Maxine Brown, RADA

MS. BROWN: Thank you, Mr. Manya. Distinguished members at the head table, all protocols observed. Pig farmers, other stakeholders, a pleasant and good morning.

ALL: Good morning.

MS. BROWN: First of all, let me just get this out the way, to say I am apologising for Mr. Thompson who really wanted to be here, it was last minute that he had a previous engagement, so asked me to bring greetings on his behalf and on behalf of RADA, I can't say I am

really sad about it because it gets me to be here today with you the farmers.

But I wanted to, before I even say anything else, to congratulate the Pig Farmers' Association for 14 years of being together and seems to be going stronger year by year, because every time I come to the meetings I see the group getting larger and I want you to give yourselves a big round of applause for that, it's not an easy feat.

(APPLAUSE)

We have seen on many associations who have come and stumbled along the way and you are still going strong.

Now, this year you are celebrating 14 years, and I just want to say that this year RADA is celebrating 26 years, that means RADA has

been with farmers from the time you had a few pigs in the back yard getting small litters; has seen the evolution of the industry; to see the introduction of new genetic material; new infrastructure; innovative industry, has seen new players that have come in the industry, and through all of that, you have been providing farmers with information; creating linkages and also to encourage new investors to ensure that first of all, find your market before you produce. It amazes me how many persons can really go into production with the hope that they will find a market. And that is something that you really need to pay attention to.

And so, I just wanted to say after 26 years, RADA along the way have noticed number

one that we needed to register farmers. And so, in 2005, we actually had our ABIS system, some of you would have heard about it. You are registered farmers with RADA?

ALL: Yes.

MS. BROWN: Exactly, so you would have gone about with our ABIS system. And in 2010, we went ahead and we got specialised persons whose main area of study was livestock, to try and reinforce activities in Jamaica. And let me tell you, nothing is perfect, but just like you working at your Association, we are working at it as well.

Now, I couldn't stand here and say that it was RADA who held the industry to a high standard, and had everything going great because we worked together, we worked in collaboration with all entities, with all associations, with all farmers. So no one

entity can say that they are the one who built the industry because no one industry can be built by itself, isn't that true? So I want to say that that is how we need to proceed, we all need to work together, the industry is big enough for all of us to benefit. And remember there is also another challenge that is coming towards us and we all going to need to work together to face it, and no it is not export, it is what Mr. Riley from IICA had mentioned and that is climate change. And in your booklet you would have seen on page 42 where we are starting to sensitize you to some of the effects that it can have on pig farmers, because a lot of persons think climate change only affect crops, and we need to get real and get serious and see how it is going to affect your production now. It could be genetics that you

have currently being enough, what else would you need to survive. And so therefore, I want you to all start thinking about that and start to put measures in place. And as usual, RADA is there beside you to help you to get through all of this.

So again, I want to congratulate the Association, it's really quite an achievement, and we are here for you, working together with all the stakeholders to make sure that your enterprise is a success. Thank you very much.

(APPLAUSE)

MR. MANYA: Thank you, Miss Brown. And now we are going to be hearing from Sweet River Abattoir, and Mr. Valdense Gifford, Managing Director was a life member of the Jamaica Pig Farmers' Association, and also one of

those founding members of the Pig Farmers' Association. Welcome, Mr. Gifford.

(APPLAUSE)

MR. GIFFORD: Thank you, Chairman. Members at the head table, farmers all, good morning.

ALL: Good morning.

MR. GIFFORD: Good morning farmers.

ALL: Good morning.

MR. GIFFORD: Thank you very much. A bit "fenky fenky", and given the size of the breakfast that I have seen you all had this morning, I think you should be much brighter but be as it may.

As mentioned by Mr. Soltau from CPJ, Sweet River Abattoir is up and running. We opened our doors on the 6th of June, and so far we have slaughtered over 5,000 animals both directly and indirectly, because he did

mention also that we do contract slaughtering for CPJ. So the abattoir, as he also mentioned, is yet to be certified to the level that will bring us closer to export, but we are in transit, it's a process, it's not something that happens overnight, we are working with the various local authorities to get us to that level whereby once you send your animal to the abattoir you ensure that we are there.

So far, we are one of the few facilities that has a veterinarian that inspects and certifies the animal before slaughter, that's part of ante-mortem examination. Upon arriving to the facility, the animals are pampered by what we call a "jacuzzi" which it is an overhead shower that sprinkle water in a mis spa to cool them down. Each of the pen is

also equipped with nibble sprinklers to provide water to rehydrate those animals. Because farmers, you ought to know that you should not feed an animal for at least 2 hours preferably to an hour before you strip them off. And some of these journeys can be three/four hours. And if you send them with a full stomach some might not arrive alive and you wouldn't want that to happen.

But before I go further, I must heartily commend the Pig Farmers' Association for the excellent job that you have doing for the past 14 years. And this represents one of the largest gathering I have seen for the last three or four years, so I want you now to give yourself a big round of applause to be here this morning.

(APPLAUSE)

I also want to comment briefly on what is seen as a glut or over-surplus but what I deemed a consumption problem. I deemed it consumption.

I say that to say that because in your booklet which is brilliantly done, you would have seen that the domestic production for pork is somewhere in the region of just over 10 million kilograms. We have a population of over 2.8, you don't need to be a Mathematician to divide 2.8 into 10 and you are going to get a very small figure, just over 3 kilograms per person per year.

I want to take it one step further. We have a tourism industry that has over 2 million stop over visitors. Most of our visitors are from North America and Europe. The per capita

pork consumption in North America is about 50 pounds per person, in Europe it's about 70 pounds per person.

I am saying that to say that, a lot of the pork that is consumed in Jamaica, is consumed in the hotels and not necessarily by us Jamaicans.

And I want to ask an honest and frank question. Well, I want an honest and frank answer to this question. How many farmers in here had pork in the last 24 hours? Less than half, far less than half.

Now, don't be like some fisher folks who fish for certain fish and feed it to some persons that don't eat it because it don't have skin. And how many persons had coffee breaks this morning? You see why there is a surplus

of pork right now? Less than half of the farmers in here and the slogan, what's the slogan that the Jamaica Agricultural Society is promoting? "Eat what you grow and grow what you eat". But we are not doing that. But we expect our pork to sell and other people to consume it – start with you.

Now, given the success that the pig farmers have had so far, I want to issue them with this challenge, and I will close with this challenge. You have achieved quite a lot, very commendable. But over the last three or four years there have been talks of another organisation which is called the Pork Board, the Pork Board. And I challenge you today that next year at your AGM, you ought to report on progress of a national pork board for Jamaica. But let me warn you. I

have sat at industry meetings, and I have heard it been discussed, and the discussions include several other entities that are not producers. I have researched the United States; Canada; Mexico; Australia and other pork boards Europe, and they are made up of producers. I say to you to identify persons to form a pork board that is made up of producers of pork. Because the objective is to take the industry to the next level and you know best what your problem is, what your challenges are, don't let others come in and twist and turn to their benefit but it should be for the bigger benefit of pig farming in Jamaica.

Once again, I thank you and God Bless you.

(APPLAUSE)

MR. MANYA: Thank you, Mr. Gifford. And I tell you that the Pig Farmers' Association is cognisant of

that challenge Mr. Gifford, and we are working on it assiduously.

Ladies and gentlemen – I see Mr. Harvey, Mr. Harvey you are just coming?

MR. HARVEY: Yes.

MR. MANYA: You are on to bring greetings you know, and being one of those ardent supporters to the Association, just come and give us just a few words. In the meantime we are going to get the Jamaica 4H Clubs, Dr. Ronald Blake, the Executive Director, get yourself organised to come forward. Thank you Mr. 'Young' Harvey. Mr. Harvey?

MR. HARVEY: Persons at the head table, good morning you the farmers.

VOICE: Mike.

MR. HARVEY: Persons at the head table, you the farmers good morning.

ALL: Morning.

MR. HARVEY: I am Marlon Harvey from Harvey's Meats which is a family owned business, and was established in 1964, we are located in Anchovy on 40 Barnett Street in St. James. We are involved in cattle, goat, pig rearing, butchery and distribution of our package.

At our location in Anchovy we have a abattoir facility and all packaging is done there. Thereafter our products are distributed throughout Montego Bay and or retail outlet on Barnett Street. We are most grateful for the support we have received for the past from the Pig Farmers' Association. I want to especially extend our gratitude to Mrs. Herfalyln Johnson, and also those who assisted us in making Harvey's Meat a known company in Jamaica. We look forward to

have a continued collaboration with the JPFA to sustain the Jamaica pork industry as we intend to take Harvey's Meat to a global level which includes exportation and so we look forward to be working with you the farmers and the JPFA in making this a success.

Ladies and gentlemen, have a pleasant meeting.

(APPLAUSE)

DR. BLAKE, 4H CLUBS

MR. MANYA: Thank you very much Mr. Harvey. Okay, Dr. Blake then we are going to be having a few words from the Eggs Farmers' Association.

DR. BLAKE: Thank you Chairman, I thought he was going doing justice to the young people of Jamaica and when I saw young Harvey I said why you bother with things like the 4H Clubs because the young farmers were pretty much

represented by young Harvey.

I want to greet you on behalf of the Jamaica 4H Club, pig farmers you are a distinguished groups. I have always learned that pigs are the most intelligent animal, it's almost the most eaten protein in the world. And so, it is really good that we are sitting here planning for a very, very important industry.

The Jamaica 4H Club commend you on your 14 years of existence, you have achieved a whole lot. 40% reduction in pork after 14 years Chairman, is great achievement. And I want to say that the Jamaica 4-H Clubs stands ready to partner with the Pig Farmers' Association. We are one of the largest producers of pork or pigs growers of pigs in Manchester, and we have one of the finest facilities and I want to thank Nutramix for

that partnership, and I want to also recognise my centre manager who is also a member of the Association. And to say that the Jamaica 4-H Clubs believes that we have stimulate our young boys and girls to see this as a viable option in agriculture. And so, for the last seven years we have had a competitive event in the Jamaica 4H Clubs in pig care and management. And when I sat there and I saw what you are doing it tells me that the partnership I am going to ask the pig growers association for, and the big guys are here, I see Hi-Pro, and I see Nutramix, I am going to ask you to take that competitive event and I want you to endorse it through a sponsorship that will help to stimulate young people to become greater practitioners in the industry. Congratulations, I wish you well on this your 14 years.

(APPLAUSE)

MR. MANYA: Thank you Dr. Blake.

MR. BAKER

JAMAICA EGG FARMERS' ASSOCIATION

MR. BAKER: Thank you Mr. Chairman, special guests, members of the Jamaica Pig Farmers' Association, I bring you greetings from the Jamaica Egg Farmers' Association.

I feel very humbled to be here with you today, seeing the large group I am almost intimidated considering that our Annual General Meeting will be next week Wednesday, and that will be our 15th Annual General Meeting. So I really want to commend you on your 14th Annual General Meeting that has reflected this level of strength.

You know, it reminds me when I walk up

here representing the eggs farmers, the story about the chicken and the pig who were walking in the yard one morning while the farmer and his family were having breakfast and they were talking about commitment to the success of the farm. And the chicken says well, you see, they are having breakfast every morning I lay an egg so that they can have it there and the pig said, "oh you lay an egg, that's commitment. Every time they are having breakfast they are having egg and ham, one of us gives our lives for that breakfast." (Laughter) That is commitment.

So I want to urge you pig farmers to continue to give your full commitment and your lives to the movement of this Association. I thinking you are doing great.

But having said this you know, as an Association been around pretty much the same time like you, a year a part, we know about the challenges that farmers have in Jamaica. We are aware of the pigs and valleys, the supply chain problem, farmers selling below, almost below cost, and pigs are the smartest somebody just said, so you are not going to sell below cost, you probably make the chicken do that type of thing.

But I know the challenged and I want to urge you and commend you but mainly to tell you to move forward with your marketing. You know, I look at this beautiful annual report and at the back I learned something that is shocking. It says, less calories than beef or chicken. And you know, if I had gone in an

exam I could never have scored on this because I thought all along that chicken had less calories than pork. So market the thing, get it going, and I wish you a very successful rest of the day, and I hope you will continue to grow from strength to strength.

(APPLAUSE)

MR. MANYA: Thank you Mr. Baker, at one time the Jamaica Pig Farmers' Association shared offices with the Egg Farmers' Association, and that reminds me, I just need to recognise the presence of one of our Consultants, Cordia Thompson. Cordia? Cordia has worked with both Pig Farmers and Egg farmers. Thank you for being here Cordia.

Ladies and gentlemen, we are coming down to our greetings and affiliates, and now we

are at our final greetings, and this will be coming from the Jamaica Broilers Group, Hi-Pro, and as Mrs. Bardowell said, if you look around you will see the Hi-Pro all over, right.

Hi-Pro has been our main support sponsor, come on board, and they have been supporting us, and if you listen to their advertisement, they have been supporting farmers from the length and breadth of Jamaica, not just pig farmers. So I want to congratulate them on that and then we will ask their representative to come and bring greetings.

(APPLAUSE)

MR. SALMON: Thank you very much. Morning everybody.

ALL: Morning.

MR. SALMON: I want you to look to your left and then look

to your right and then take very careful note of the person sitting beside you. They are very brave and they are probably very smart, but whatever they do now and they are good at, they will have to be better at it next week.

I want to give you some statistics. There are less farmers in the world today than there were last week, last year or in the last decade. India alone in ten years has lost over 9 million farmers. Now, this is over a million people. The United States, in 1900 8% or more of the population had jobs in agriculture. Today the number is less than 10%. But the world is eating more food. What does that tell you? It means farmers are becoming more efficient.

In North America in ten years, the average farmer is 500% more efficient for every hour of work he puts in today he is producing 500% more product that he did ten years ago. I don't care whether its bushels of corn, pounds of pork or pounds of poultry, and that's a worldwide trend. Because India is third world and if they lose 9 million farmers, what's going to happen in Jamaica? It's a survival of the fittest game.

Hi-Pro is dedicated to making you the fittest farmers out there. Those who don't listen, don't learn and don't change, ain't going to be in this room in a few years' time – I am telling you. There is no free lunch and there is no free ride, and you are fighting against the world which is becoming more competitive and is increasingly so. So you have to get on board with the idea that I

need to produce more for less, far less. Can we do that in Jamaica? Can we get better at what we do? Smart people will tell you yes. And those who are going out of business will tell you no. (Laughter)

I am going to give you some little examples here. Pork in Jamaica and through most of the world is a cyclical business. Pork goes into short supply and when prices go up everybody runs in. Pretty soon, usually within four years there is a cycle dome and bus, there is too much meat, prices fall out and a lot of marginally inefficient producers fall out. We have all seen it here. A lot of people are sitting in the room because they hear they can make a little money out of pork. They weren't here last year or year before when they couldn't make any. I am

not chasing them out anyway, I am just making us aware of the facts.

The people who were here two years ago that are here today, are the most successful farmers, they are the ones that learn how to produce more with less. The ones who could do it are not here.

The cycle is going to be repeated I promise you, and unless you get efficient now you won't be here for the next round. I want to give you an example of what can happen with efficiency.

We worked with a series of farms across Jamaica this year just to increase efficiencies. The average Jamaican farmer according to Hamilton Associates Study done

some years ago, loses between 20 and 25% of their herbs usually between during weaning stage. So we took a focus on this and we said, let's help people to overcome weaning issues.

The first thing you have to do is start to collect records. We went to a particular farm, not calling names, and we said, "do you keep records?" "Yeah, man". "All right, let's have a look at your records". You know what their newest record was? Three years old. That's like looking at the speedometer three years ago, and the cop catch you and say what speed you a guh? And you sey, "well mi look pon it three year ago you know, officer". That don't help you, you need to know what speed you were going when you entered the zone, you need records here now.

So we helped them bring their records up to date, and we have done this with a number of farmers. Some say they can't bother with that, they promise you, they won't be around much longer because if you can't measure it you can't manage it. First thing in management is measure and then try to improve it and get feedback.

We went on to a farm to get their records up to date and we did this with several. The work habit of a pre weaning mortality based on estimation and world record of 20%, not far off what Hamilton and Associates said. We worked with them between July to September, their mortality moved down to 12%, that's a 40% improvement.

Piglets born per sow per year, they were at

below 16, now if you don't get 14 out of it so they were just marginal. They now moved up to 20. You can do it too. 20 piglets per sow per year minimum, That's a 25% increase. The number of wieners produced on the same farm over that same short period, because they found sows hadn't bred for years, then think it a bred. You get what I am saying? They moved from 367 wieners produced to 773 over the same period. That's 110%: same farm, same staff, got rid of the non-producing pigs. If you don't know your numbers you are playing with bankruptcy. The numbers just keep speaking for themselves. Their time to kill moved from 23 weeks to get to target weight to 19 and at the same time their dress weight moved up significantly, okay. So these are just real numbers on real farms. Some doing better,

some doing worse. But I am just sharing that we can help you.

What made the difference? First thing as I said was records. Second thing, improve your sanitation. People want medicated feed and they want drugs and antibiotics. Dr. Watson, he is right here, and he will tell you, antibiotics no matter how good they are only work for a limited period of time. You have to eliminate the infections because the biology of diseases is a developed immunity to drugs. That's a temporary gap. Yes, I have a challenge – Let's use some medication but let's get rid of the challenge.

If you are not cleaning your farm on a regular basis with sanitizers and rotating them and put in slotting floors in and doing

all the things that are needed to create a better environment for your pigs to grow in. Your competition is constantly improving the growing conditions of your pigs.

You know years ago I went in to apoculture and we had some really bright guys come here- I was young and bright and I thought I was really hot - and they started to explain that we need to optimise the conditions throughout our shrimp and fisher hatchery operation to get the best. And I said but we can produce millions of fry and pingalins and whatever we want as we are now. Him sey yeah man, but you are not optimising it.

Your job is to optimise to become more efficient, more pounds of meats, per pound of food per square foot of pen, per number of

sows, per number of boars, per number of you on the farm and to ultimately come up with more profit of per kilo meat produced. That's the job we are in, becoming more efficient. So you need to work on your sanitation, because I have farmers saying, we just need better antibiotics, no, no, you need better sanitation. Yes, you need antibiotics but they are only for overcoming short-term challenges. If you don't create a healthy environment you are going to be run out of luck.

Nutrition: You need to keep getting better at it, don't waste your feed, it's the most expensive thing you buy, I mek it, I know, I sell it, I see the prices. And you can produce more meat for less feed. If you don't lose 20% of baby pigs, if you don't lose your

wieners, if you don't lose your full grown pigs, the disease then you produce more for less, right. It is quite a simple formula ladies and gentlemen, we are here as Hi-Pro to help you to improve, we are happy to be sponsors but we will be more happy to help you improve your output. Jamaica has is said somewhere at 10 million kilos feedstock. What have se seen happening in the herds in the last few months? Well, we have seen 130% jump in herds, because we monitor. 130% more animals are out there, that means we are going over the next few months, produce about 1.6 million kgs, and that's not the whole herd, I don't have CB data, I don't have a whole lot of people's data, I have a set of herds I monitor. And if that's indicative of what's happening and we have a lot of pork it's going to be back to

survival of the fittest. And so it's very important that we all improve the way we manage things.

I am proud of your Association, and it's attempts moving ahead, I think it is going in the right direction. I commend you for what you are doing, I just urge you to keep on the track of becoming more efficient so that we can supply the rest of the Caribbean and some other areas. But if our costs are higher, there is no future, so we have got to bring them down. Thank you very much.

(APPLAUSE)

MR. MANYA: Thank you very much Mr. Salmon. Ladies and gentlemen, you will recognise that the Association is cognisance of all this and our efforts to get you up to speed we have been cooperating with a lot of strategic partners to

have you educated in that area. Very challenging sound, good from Mr. Salmon and you know, for us farmers it is a new look on your operations. We have seen it, we have been there for the last 14 years and you know, I am just going to encourage a little as Chairman.

I want to tell you that this industry, this Pig Farmers' Association started for those who are coming for the first time, and I got lot a call from people who are coming for the first time. This Association started back in 2002 – I feel compelled Mr. President to just say something on this, right? At that time when we started there was a policy from the Ministry of Agriculture that addressed nothing about pig farming. Fifteen of us got together in 2000, and we launched the Association in 2002, at that time we had no

information on the industry, but we got some sponsorship and we had information and training.

One of the reports from IICA was that it was a backyard operation and valued just under \$5M. There was no structure to it, the quality of the pigs, in fact that the backyard was measured in inches and the genetic was so run down and poor that there was nothing in it and farmers were just there struggling. We started the Association - at that time we were importing almost 100% of all the pork processed in Jamaica because the farmers couldn't process theirs and we got down to business. By 2007 we cut import of fresh pork into the island by nearly 98% and we have been doing that since. We have improved the quality of genetic material as

Mr. Williams a processor can attest to and did earlier on to the quality that is now comparable to any producing first world.

When we tried to talk to our farmers in that early days of training, farmers didn't know the difference between gilt and sow, nor wiener nor finisher, right. We went on a programme, we dispensed up to last year nearly \$56 million of grant fund and collaborated effort fund from our feed companies, both Nutramix and Hi-Pro, to educate farmers. The level of investment today is over \$25 million along the value chain. The education of our farmers today is that of almost tertiary level. We have farmers gravitating towards the industry, we have reached full term, we are now looking at a revolution, there is a dynamic in the

industry, we are now going to as CPJ said, we have certified farmers. The Ministry of Agriculture Dr. Watson is here, the Veterinary Services Division is going to be implementing the food safety regulations and it's from the farm to the fork. The challenges that Mr. Salmon is saying now, we have to be efficient, we have to now look at you know, and as the PC Bank man said, the sustainability, we have to invest in it, right.

And so, ladies and gentlemen, we have a challenge. As Mr. Gifford said about pork board, the Association is looking at setting up the pig/pork council of Jamaica, we want it to have legislative authority, we want it to be something, and we work with Minister's representative, the industry development committee is working with the Ministry of

Agriculture to try and see if we can bring this into fruition.

Farmers, we have a challenge on hand, we are here from the Pig Farmers' Association and all the associate alliances to help you to stabilise the industry and to grow the industry. Agriculture can't be just a domestic business, for it to survive in Jamaica we have to take it outside of Jamaica . Thank you very much.

We will now be going into the President's Report. At this time we are going to break, a little transition a little. Mrs. Bardowell is going to give some giveaways again, and then we have the President's Report.

MRS. BARDOWELL: Thank you, Mr. Manya. I hope everybody who registered remembered to put your

entrance tickets into the boxes provided, remember without a ticket you don't have a chance to win the tonne of feed or the gilt. So remember to drop your tickets. It should have your name, your number on it to make sure that those two things are on your tickets.

A quick announcement here. Remember that all the products from Hi-Pro that are here they are available at 15%, they are discounted today, so make sure you take the opportunity to purchase what you can, it's 15% discount today. Also those persons who are interested in purchasing the feeder and the flooring, if you did not come prepared today you can place your order and you have one week at which you will get it at the 15% discounted price. You can place your order

today, and you can collect it at Hi-Pro within a week and you will get the 15% discounted price. That is on the feeder and the flooring, everything else is a 15% percent discounted price today, so you see, we have all sort of the goodies here for you today. It is good to be a pig farmer, isn't it?

ALL: Yes.

MRS. BARDOWELL: All right, another giveaway. Can you tell me? Name three of the feeds that Hi-Pro produces? Should I eenie meanie minno moo again? Should I eenie meanie minno moo again? All right, the last time I spin mi role from this side, I am going to spin it from this side this time. So raise your hands man. Only five persons know how many feeds Hi-Pro produces and can name three of them? Eenie, meanie, minno moo". Okay, this gentleman here.

MEMBER #1: Pig feed, chicken feed and...

MRS. BARDOWELL: No, no, we are talking about the three types of pig feeds, the pig feed. (Laughter)
All right, come.

MEMBER #2: Pig grower; boar and sow chow.

MRS. BARDOWELL: Say again?

MEMBER #2: Pig starter; pig grower, sow and boar.
(Applause)

MRS. BARDOWELL: All right, I will give you that. I will give you that. But let me name them for you. We have the pre-starter; we have the starter; we have the grower; we have the finisher; we have the sow lactation and we have the sow gestation, okay. You are to know your feeds because you should be using them along the way to get maximum production, maximum efficiency, 'nuff' money at the end of the day when we sell the pigs.

So the pre-starter; the starter; the grower; the finisher; the sow lactation; the sow gestation. You know there is something to be won, let me get your goodie here. I am also going to give you a diary for record-keeping. Because Mr. Salmon emphasized how important it is to keep your records. And I am also going to give you a cap so that you can let everybody knows that you are a proud pig farmer.

MEMBER #2: A thru' mi eat the pork plentiful, man. Ma'am, mi love the pork. (Laughter)

MRS. BARDOWELL: On behalf of the Pig Farmers' Association and Hi-Pro, we wish you good production and 'nuff nuff' money.

MEMBER #2: Thank you very much, ma'am. And may God bless the Jamaica Pig Farmers, and we still a eat more pork. (Applause)

MR. MANYA: Miss, somebody will come to you for your

name and your address...

MEMBER #2: Okay, sir.

MR. MANYA: ...and location of your farm, probably will visit you some time.

Okay, ladies and gentlemen, we are at the point when you will get the President's Report, and what has been happening over the last year, and now I am going to invite the President, Mr. Hanif Brown, to give his report. And I told you that Hanif is one of the founding fathers of the Jamaica Pig Farmers' Association. Come, Mr. Brown.

(APPLAUSE)

PRESIDENT'S REPORT BY

MR. HANIF BROWN

MR. BROWN: Thank very much, Mr. Chair. Let us all commend Mr. Manya for the fine job he has been doing as Chairman so far.

(APPLAUSE)

Members at the head table, my colleagues, honourable pig farmers, specially invited guests who brought greetings, other specially invited guests, JPFA's AGM 2016 sponsors, ladies and gentlemen, a pleasant afternoon to you all.

ALL: Good afternoon.

MR. BROWN: I am again thanks and pleasantly honoured to stand before you to summarise the annual Executive Director's Report for the operating period July 1, 2015 to June 30, 2016. Please note I said, summarised, because the Report is presented for you in full details laid out on pages 18 to 22 of the AGM Report as in this booklet right here. (Indicating)

For the period under review, notwithstanding major challenges such as limited access to financing, lack of economies of scale and

specialisation among farmers, lack of organised marketing and distribution system, high feed cost, high cost of available genetic replacement stock, your 2016 Executive Committee, was able to lobby for balancing and maintaining of the local pig/pork production at optimum levels in order to satisfy not only the local markets but also for looking soon to exporting especially as it relates to our CARICOM neighbours.

We continue to collaborate with the Ministry of Industry, Commerce, Agriculture and Fisheries, to stem the tide of importation of pork and pork products.

We have extended business assistance for those farmers qualified for secured low cost loans via the National People's Cooperative

Bank and other financial institutions.

We dialogue constantly with processors and other marketers to ensure farmers have a market for their products. And I think that Mr. Gifford, Mr. Conley, Sir Conley, would have pointed out - well we have seen notably increase in the production in pork over the last year. And I at this time, along with these five gentlemen, must continue as always been doing, especially some of you guys would have probably seen in the earlier part of the year at our regional meetings, cautioning people from as early as April, that if we are not careful, and know our markets, dialogue with our markets to know what is required of us, we could end up very soon back to a glut situation as 2013/14. Sir Conley would have stated some statistics not too long ago, and I can say that information

that we gathered for the period June to August, has in fact indicated that supplies are to an extent, in excess of demand. And as such, I must emphasise again, please be careful, so we don't end up back in a glut.

We also have been working with the Ministry, in seeking to ensure compliance with international food safety and traceability standards. The JPFA assists and is represented on the National Identification and Traceability System's Meats Committee in the Ministry.

I am happy to report that the Committee is currently in advance state of finalising policies to facilitate traceability and food safety, and which will ultimately make exportation of locally produced pig/pork a reality. So that would be good news for CPJ,

right?

I would at this time like to highlight some of issues that as pig farmers and as an highly organised Pig Farmers' Association, we must address in our next operational year 2016/17. As I had indicated earlier, our operational year ends June. So basically we would have started our first quarter, well we have completed our first quarter July to September of the current operational year and as such your Executive Committee would have started to lay the foundations for, and started to deliver on some of these 2016/17 operating activities.

The proposed operational activities I will say, are included in the work programme laid out on pages 50 to 51 of your Annual General Meeting Report, again this little

booklet here.

As a matter of fact, the work programme laid out at page 50 report represents and presents as resolution 6. There are tables at Resolution 6 for your discussions, amendments if you so choose, and eventually acceptance. All resolutions will be discussed in detail at the election section of your agenda for this meeting. Yes, I said I was going to highlight some stuff.

We must ensure that our organisational structures are up and running effectively. Last year I did point to this problem that we face. And again, I am reemphasising this year specifically. We must revitalise and we must ensure that we have effective operational parish and regional chapters at

all times.

When these chapters and regional committees are effective, then we have what we believe is realtime data coming out of each parish which is normally required by the Ministry, to make decisions especially as it relates to any permit that might be granted. It also allows us to improve on our farming practice. If I must say, one of the reasons this is back on our agenda for the next coming year is of course, the lack of funding by our Association. It is the reason why your Executive is proposing the following means and methods to increase our revenue base over the next year to two years.

- (1) We are asking you the farmers to confirm at this AGM meeting via Resolution 3 – to be tabled later

on...

And again, I will refer back to our past regional meetings in the beginning of the year, where we already discussed this.

...your permission to allow your Executive to enter into an agreement with our feed companies to collect a contribution of \$10 per bag of pig feed manufactured.

This \$10 will be paid over to the Association as a contribution and will be utilised by the Association to advance the necessary policies; programmes, projects needed to develop the pig/pork industry.

Should this contribution comes in effect, then it will replace the current method of membership fee. And once you are a farmer

in the pig growing business, all that would be required of you is basically to fill out your application and become a member. And again, we believe that this would assist us in enabling our database to be very current and to know where the farmers are. We pride ourselves on having an excellent database capable of searching by gender; year; age group, et cetera. Unfortunately, we don't have enough accurate data to put in that database.

We will be seeking to ensure – and this is Item II as it relates to our revenue base – that next year our presence at Denbigh for 2017, will be profitable. We will also in 2017 be reintroducing the hosting of the Annual Farmers' Ball on the last Saturday in April. To be exact, we will be hosting the Annual

Farmers' Ball in culmination of farmers month, on April 29, 2017. A reminder is posted on page 52 of your AGM Report.

While we celebrate our 14th year of existence, we believe the Executive that is, that we still have a lot to do as it relates to some of our initial objectives and of such, one of our focus is year in after aggressively, is for the JPFA to enter into the pork branding and marketing programmes via direct branding, associate brand approval, and it is also our intention to start a major annual pork consumption festival because as Mr. Gifford would tell you, we really need to eat more pork. And we believe sometimes by just changing the image of what is pork trade where pork/pig in Jamaica is concerned, we could see an increase in

consumption.

Now, we have always been told pigs just pigs and now-a-days we have pigs probably some of these farms living better than people. And I think I should encourage the President of the Eggs Farmers' Association to ensure that when the people eat egg in the morning they have sausage and bacon with it, and we might just do the same. I know you are promoting your, what is it, egg cracking or something to that effect, right? Good. So we are going to eat more egg and more pork. Them actually taste good, you know.

The 2016/17, work programme will see us implementing a number of targeted policies, programmes and projects, at our aimed at improving the Jamaican pig farmers viability

and by extension the Jamaican pig/pork industry's sustainability and international competitiveness.

We promise you that we will continue to work with the Ministry of Industry, Commerce, Agriculture and Fisheries. In August, past August, the Executive Committee met with the Ministry of Agriculture, the Minister Honourable Carl Samuda, where we presented to the Ministry the pig/pork industry development policy. From this policy, and in our future collaboration we will seek to develop strategies to assist farmers to implement operational specialisation and sanitization of farm facilities and farm times such as breeders; weaners; finishers; grow-out units/farms et cetera, across the industry.

We intend to establish an effective realtime membership database which again, the onus is back on the farmers.

We intend to strengthen the JPFA Secretariat facility, website, direct our regional and parish chapters, and I guess at this time I will throw out to the farmers that when we get the break, for any farmer within a parish who has that passion like Dr. Wright, our lady who started off, please give one of our Executive members at the desk your name, who is willing to serve because of course we need people to serve within the parishes as parish representatives et cetera, all right.

We continue to seek additional markets including the exportation of pork, and I

believe very soon to as I said before, our CARICOM countries.

We will be seeking to secure funding to assist farmers to adopt to environmental friendly and safety issues in their pig production operation. This would help farmers to negate currently what seemed to be reporting very frequently as a problem negatively environmental impacts especially as it results in effluent run off, fowl owners, pig farming operations in Jamaica. I am going to say again, I said it last year, that farmers must recognise that we must have a moral obligation to the community or wherever our farms operate.

We must have that moral obligation also as it relates to how we grow pigs. And as CPJ and

Sweet River Abattoir and the processors will explain, it is we the farmers who will be able to move the industry to the next level. In order to get that exporting ambition that we all have, we must change the practice in which pork is grown. The husbandry practice; feeding programmes et cetera. Because unless we can meet food safety standards as CPJ indicated, earlier, it will make the life of the processor even more difficult. And of course, I believe and in other areas, once you are producing high quality product, then the price will be fair enough.

As I had said earlier, most of my report as for the past year is in the AGM Report, I implore everybody to read it, the numbers for the Secretariat and ways and means to contact your Association is there.

Our operational plan for the current operational year until 2017 is presented in there. So in the interest of time anybody after this session, feel free to ask any questions, but at this time even though there are a vote of thanks here.

I would like to extend special thanks to all individuals and organisations who are, and continue to assist the organisation, and see to the development of the Jamaican pig/pork industry, and the upliftment of Jamaican pig farmers.

I must extend special thanks to our AGM sponsors Hi-Pro and Jamaica Broilers Group. Special thanks to all associated sponsors, who are fully listed on our banner behind

you.

Special thanks to the Ministry of Industry, Commerce, Agriculture and Fisheries, RADA, IICA, JAS.

Special thanks to Caribbean Broilers Group and Caribbean Producers Jamaica Limited for sponsoring transportation from the east and west respectively.

And to Newport Genetics for donating the F1 gilt.

Thank you to all pig farmers, especially those who are members of the Jamaica Pig Farmers Association are here with us today, and we do hope your Association has made you proud. Thank you.

(APPLAUSE)

MR. MANYA: Thank you. We now have the financial report, and it's the audited financial report from the man who holds the purse string, who I told you that is the hardest man to write a cheque him hold on tight, he will give you a report of the audited report on the financial statement. Mr. Henry Graham.

(APPLAUSE)

MR. GRAHAM: Yes Mr. Chairman, thank you. Ladies and gentlemen, good afternoon.

ALL: Good afternoon.

MR. GRAHAM: The Jamaica Pig Farmers' Association financials for the period ending June 30, 2016. There is a summary on page 30, that gives you a breakdown of the report but I will just briefly go through it so that you can better understand where we are with our finances.

Page 3 of 8 gives you the total income and the expenses, they are outlined there. On page 4, the current asset receivables. Last year we had a total of \$1.2M as opposed to this year, we have \$1.5M.

Our current asset, last year it was \$2.7M, this year it is \$3.1M.

Our current liabilities, last year it was \$619, 000.00, this year it's \$300,000.00.

Our total liabilities and capital equity, last year 2015, it was \$2.1M, this year it's \$2.8M.

On page 5, we have the accrual that is \$318,000. And;

Receivables, we have \$408,000 which gives us an adjustment of \$89,000.

For the cash provided by operation it's \$802,000.

There is no furniture, no investments opportunities either.

The net increase/decrease is \$802,000.00.
And the summary there we have an increase/decrease of \$802,000.00.

At the cash ending of the year at the summary there you have \$1.59M and last year it was \$794,000, this year it's \$1.5M. So there is an increase there.

On page 6 of the report, if you look under Item 3, cash and equivalent: In 2015 it was \$6,756, well this year at the end of the period there was no actual savings there.

JMMB, there is a fixed deposit there which last year it was 205,000 as opposed to this year \$213,000. It would have accrued some interest there.

We also have a US account at the equivalent in Jamaican dollars as it is stated here. Last year it was \$386, this year it's 300. And the reason for that is that, because the account is a bit dormant, the bank has taken some amount from it.

The Sagicor account at the end of the financial period last year it was 195, this year

it's \$1.0M.

Further down we speak about the furniture and equipment which is quite explanatory. Furniture and equipment depreciation in the value that summated to \$1.5M, and naturally remains the same from last year to this year.

Payables: At the end of the page we have accounting fee which is 87, last year it was 87,000, this year it remains the same. Our auditors have been quite generous to us. We have to applaud our President who has gotten them, the new auditing firm on board, Global, and they have been quite lenient with us. So we never had any increase over last year.

If you go on to page 7, it gives you a

breakdown of the income and the expenses.

At the end of the financial year we had a total from last year 2015, 4.2, this year we had 4.9, so there is an increase there in terms of the income.

The expenses: There are some marginal increases and some marginal decreases in some of our operating expenses.

The rent remains the same last year and this year.

Bank charges: The bank charges went up this year.

Accounting fee: Remains the same.

Traveling: There is a decrease over last year,

850 as opposed to the 803.

Stationery: There has been some increase in stationery expenses, 56 as opposed to \$150,000.

Advertising: \$200,000 last year, this year it's \$249,000.

And we are on to AGM. We had expenses last year of \$215, 706 as opposed to this year \$628. Some decrease there.

We have professional fees: which have gone down because we never had much of the utilisation of consultancy last year as opposed to this year. So that fee gone down from \$374 last year. Because there were a lot of projects that we had last year as

opposed to this financial year. So we never had much of the uses of them.

Well, courier services: The person that they used from the office to take things backward and forward. That was embedded in the traveling expenses. The auditors put it not as a line item but they have included in the traveling expenses.

Telephone: That has gone down, 191 as opposed to \$165,000.

Well, meals and expenses also it went down. Those are the meals that we paid when we have our monthly meetings in Mandeville, 230 to 309, I suppose we have been eating less.

Also office expenses: That is the use of RADA

office in Mandeville. We have paid out this year 78 as opposed to 27 last year.

There wasn't much seminars last year it was 48,000, this is year it's 70,000. There were no taxes on Denbigh. Last year we had - Denbigh is always a loss item but we have to be at Denbigh, our presence is always necessary. So even though it's not a profit-making thing, we still have to be there. Last year it was 119, this year it's 126.

Repairs and Maintenance: That's the computer, electrical, air condition, all of those from last year it was 122.

Cleaning: Is the person who is cleaning up our office at Hope Road 228, this year it's

260, there is a marginal increase.

The Secretarial fee for the Administrator for the office, last year it was \$900,000, this year it's \$959,000.

That would have given us a total of expense and income you see there is a...

VOICE: Could you put your mouth a little closer to the mike sir, we are not hearing down here, you nuh.

MR. GRAHAM: You are not hearing down there?

VOICE: No, sir.

MR. GRAHAM: But I am speaking in the mike I am surprised you are not hearing. Anyway, at the end of the period we have last year it was -172,000. This year we have a plus of 712,000. I am sorry about you not hearing.

VOICE: Yes, sir your voice now loud.

MR. GRAHAM: Okay, good. At the end of it last year the

AGM that we had net income was 81,000, the year before, 2015 this year 2016 it's 368. Last year Denbigh we had 5,994. This year financial year 2016 it's 32,000.

There was no Farmers Ball. And that would have mainly given you a good idea as to what we are doing. But I must allude to what our President has said in his report regarding income. He made reference to the resolution that will be tabled in terms of the cess on the feed for farmers. Also, we have the Farmers' Ball which we are going to be resuscitating for next year. Those will be the income-generating areas that our Association will be looking at. And I am going to ask you once again to support it, because it's the income from these ventures that will assist us in moving the pig farmers to the other levels which we seek to go.

So ladies and gentlemen, thank you for listening in on the report. If there are any questions I would be happy to address them.

(APPLAUSE)

MR. MANYA: You see on the agenda that we have question and answer at this time. I am going to ask you, having heard the President's Report, and having heard the financial report, having gone through the minutes I am sure there are some things on you mind that you would want answers. This is the time where farmers are asked now to give your answers and questions.

MR. GRAHAM: Thank you again.

(APPLAUSE)

MR. MANYA: Farmers, to run the organisation we started out as almost volunteers in the first three years of the Association. Now as we grow it

demands more financing to really keep the structure and enlarge the structure. As Mr. Graham said that we have a resolution coming. And as Mr. Williams, one of our Executive members, always insists that as an Association we need to find an income generating thing that will put us in a position where we can finance certain activities or most of our activities without having to really seeking, and seeking and seeking grant funding, assistance and you know without begging. Sometimes it's really you know, kind of daunting on some members to really go out there and to ask for income, right. It is your organisation, it is your structure that we are building, and as Mr. Salmon said earlier on you know, we have to get efficient, we have our investment at stake and so on. Any questions at all? No question from

anybody? Neither generating from the report or there from the – And I am sure that everybody isn't happy because you call me on the phone and you talk to me from time to time and I said to you when you come to the AGM talk you talk. So don't get cold-feet, anyway if you want to express it express it.

VOICE: Them quiet.

MR. MANYA: Yes, some of us are having some marketing challenges, and I am imploring on you that you must become a member of the Association before we can address your situation. And I am imploring on you - Yes, yes miss?

PARTICIPANT #1: I would like to ask a question.

MR. MANYA: We have a roving mike. Can you help with the - Take this mike around to her, please.
We want to encourage you, and we are going

to ask you because as we develop the industry - Yes, go ahead.

PARTICIPANT #1: Good afternoon everyone – Can you hear me?

ALL: Yes.

PARTICIPANT #1: Okay. We have got social media, so there is no reason why we can't communicate with one another. Is there any way the Association is planning on using Facebook or any other tools available so that we can communicate, ask questions and – Is everyone hearing me?

ALL: No.

PARTICIPANT #1: Okay, you are hearing me now?

MR. MANYA: Yes, I am hearing you.

PARTICIPANT #1: So what I want to know, is the Pig Association ready to use social media to motivate, to activate, and to get members communicating and talking to people so that

when you are sitting down with the government and other big producers we can hear our voice in the conversation and not your voice only in the conversation?

MR. MANYA: I don't see our communication Consultant Mr. Bailey, but let me tell you. Yes, we are developing our website and our technical team is looking at how we can develop these social media situations for our farmers. Mrs. Bardowell, you want to say something as well?

MRS. BARDOWELL: I am just saying that...

MR. MANYA: Take the mike.

PARTICIPANT #1: The Facebook page is way behind, I tried to communicate and I finally communicated by email and then called your Secretariat and then I found out things are under investigation, on the work, on the go, so I am going to be looking because we all need

to talk with each other and hear what's going on. So I am going to hold you to that.

MR. MANYA: Yes.

PARTICIPANT #1: Communication is vital to any organisation.

MR. MANYA: Okay, and you know, I just want to tell you or remind you, that it takes some cash. Our Communication Consultant and our website provider you know, and the people who deal with the communication – Because although we are the Executive members, we don't have all the requisite skills so we have to employ, and employing is cost, some funding you know. But we are trying our best.

PARTICIPANT #2: Yes sir, I would like to ask a question. Sir, why when we likkle pig farmer raise our pigs sir, and man come in and steal it and we have to go to court why it tek so long, sir? We would like something to put to the people them that guh `round and steal the poor

likkle people them animal, sir.

(APPLAUSE)

MR. MANYA: Okay, very, very good. You know the Ministry of Agriculture is working assiduously, and I am sure the Minister's representative will take a note of it. They are working assiduously, they have put together a praedial larceny team, and they are working with the police and so. And that is why we are – Dr. Watson has left? But the Ministry's representative is here. We are asking the Ministry of Agriculture to put pigs on the animal identification system early, early because even though we have some identification of our animal, we need the official identification system so that our traceability can fall into our traceability with praedial larceny also, right? We are working on that also. We are at the government

level with that. Thank you.

PARTICIPANT #2: Thank you, sir.

MR. MANYA: Good.

PARTICIPANT #3: Yes, sir?

MR. MANYA: Yes, sir. Mike over there, Mrs. Bardowell.

PARTICIPANT #3: Yes, sir. Just a follow up question on that statement awhile ago. If the police catch the person concerned with the stolen animal and it is identified – say you catch the person, why it takes you so long in the court and the animal is there to show that yes, the person catch it and if you don't have somebody to say yes, it is my animal. So as long as the police catch the person with the animal, it is straightforward sey him catch him, then it shouldn't bother wait because people suffering so long. I want them to address this problem.

And secondly, I don't think – It concerns with the pig feed, where farmers get the feed from the hotel, get the sour feed and give the animal. I think that is totally wrong and I really against it, so I think they should do something on that.

MR. MANYA:

Thank you very much, sir. As it relates to your first question, it's a problem throughout the length and breadth of the legal system, and if you listen the news you will be hear that you know, courts backlog all over. You just have to ensure that there is some follow up. We from the Association level, we have what they call a 'committee', what we call our "Industry Development Committee" and we meet with the Ministry of Agriculture technical people from time to time, right? We have scheduled meetings every two months, and if the necessity arises we can have it

every month. These are issues that we discuss with the Ministry at that level when we get to that level, and they will invite the praedial larceny people to come in you know. And we hear your complain but you know, it takes a little time but we are still pressing on for it, right?

As it relates to feeding animals, gilts or any other thing apart from the real feed, or the manufactured feed, we don't encourage that. For efficiency, we encourage that you use the correct feed and the feeding procedures. It is not recommended for you to use anything from - especially left over food from restaurants and so because you might be introducing pathogens or disease-causing agents. Pigs stomach is the nearest to the human stomach. Their DNA is almost like

yours. And so if you feed anything sour they are going to get a sour stomach. These improved genetic materials that we have here, are not easily adopted with that kind of things so might just lose your pigs, all right. Yes, sir?

PARTICIPANT #4: Good afternoon everyone. Mr. Manya?

MR. MANYA: Yes, sir.

PARTICIPANT #4: Concerning praedial larceny with animals...

VOICE: What's your name?

PARTICIPANT #4: Oh, my name is Damion Palmer, and I am an Executive member of the Jamaica Pig Farmers' Association.

MR. MANYA: I apologised for him earlier on but he turned up late.

MR. PALMER: The police are having some challenges with the farmers as well. Now, if you lose a pig and when the police hold the perpetrator with a sow, you cannot prosecute him – You

lose your pig, right? So on the other hand we have to know what we lose in order to help the police to speed up our case. You can't say you lose a cow, the police hold the man with a bull. Him can't prosecute him. So we have to know what it is that we lose when we are reporting to the police. All right, thank you.

MR. MANYA: Thank you very much, Mr. Palmer. And that boils back to the process, the Pig Farmers' Association. Remember earlier on when I said as I started, that people don't know the difference between the animals, and that we need to educate. Any other questions, we take two more. Yes, ma'am?

PARTICIPANT #5: I would like to know why is it that when us as farmers, when we sell the pigs – we are not selling pigs to hotels – we are not selling it to the processors and others, and we have to

wait for five weeks before you can get our money; eight weeks, sometimes three months and we cannot get the money. Now, we have to buy the feed cash. When I order feed from Hi-Pro, I have to pay them within seven days. I cannot go to the retail outlet to credit feed because they are not giving us. So when we sell the pigs or give them to the processors and they take so long to pay us, what do we do?

(APPLAUSE)

MR. MANYA: That's a very good question. That's a very good question. And let me tell you, I share your burden. I am a victim of that kind of circumstance. But you know – Mr. President, you want to take a shot at that? And that is why we are looking at how we can organise the industry. We want to now have a contractual arrangement with our processors.

We want to now ensure that you know, when your pigs are ready that you know where they are going. And so you know, with this- Yes, some processors are having the challenge to pay on time, yes some traders are also having the problem because they will buy it from you or credit from you to give somebody else and that somebody else don't pay. So we are cognisance of that kind of situation. I think the new strategy when we sit down as an Executive to look at our strategic plan and reevaluate, we have to look at how we can address this issue, we have to have a meeting. We have Processors Association, and we have an industry Association, I mean Development Committee, probably we have to get together with them and sit down and look at how we can work out this kind of situation. I am aware of the fact that a lot of

farmers are suffering under this kind of system, but I am asking you to keep communicating with the processors, processors who are here, keep communicating with your supplier, and let us see how we can iron out that kind of situation. Mike on that side, please?

PARTICIPANT #6: Good day everyone. I would like to ask you a question. Why all the medicine for the pigs are removing from Agro-Grace and from all the other shops? I raise pigs for a long time, and you all know me, most of you, I have pigs dying and can't get no Vet and I get no medicine for them, what do I do? Hi-Pro promised at the last meeting when I was here, Hi-Pro promised to come up with one, until now I haven't seen no one, I phoned them several, several times. I leave message at Agro-Grace the last meeting they had here

and no one contacted me. But at the same time I am losing a lot of animals and can't get no help one way or the other. I would like to know the reason why.

MR. MANYA: I want to say something on that but I am going to ask the President, he has indicated – You want to say something?

MR. BROWN: No, go ahead.

MR. MANYA: I formerly worked with the Veterinary Services Division, I have retired, having given nearly 40 years of service. I am a farmer for the last 26 years practicing pig farm, a few cattle and (Inaudible). We are in a trend now sir, where the pharmaceuticals of the country are not by the Veterinary Services, it's by the Ministry of Health, every pharmaceuticals, Ministry of Health. The Ministry of Health has done some random testing of meat as it relates to drug residue

and the same drugs that we use for animals, same drugs are used for human beings, only have a different generic level, a name, right? And so, worldwide, not just Jamaica, worldwide, it is considered that the use of antibiotics especially in animals, is the main source of creating the bacterial immunity against this antibiotics.

And so, worldwide they are trying to eliminate the use of antibiotics as much as possible on the farm. And that is why earlier on when we said that if you practice good husbandry practices you will need less of antibiotics on your farm. And we can't overemphasise this, we can't overemphasise this.

So your sanitation measure, your nutritional, your housing, everything encapsulates the

health of your animal. Even the visitors on your farm. I visited a pig farm recently, a hundred and forty-seven sows in production with 87 gilts coming into production and not one single foot mat at any of the entrances. And when you look at their sanitization measures, you wonder what is holding them is just because them new. So you need to look that.

The Ministry of Health has taken that stance. And so, the Pharmaceutical Society of Jamaica also, and so restriction of the antibiotics and any biologicals that are injectable, is restricted. I am kind of surprised, very, very surprised to know that you have called Hi-Pro and none of the Vets visited your farm. But I am also double surprised that you never called the Association and say look here man, I need

some help. I have visited your farm you know that. If you had called the Association and said something to us, I am sure that we would have been able to organise some assistance for you.

PARTICIPANT #5: Several times you call them and nobody visited.

MR. MANYA: No, but I cannot recall that we get a call from you about – The Association I am talking about you know, call the Secretariat.

MR. BROWN: I will ensure that you see a Vet on your farm within the next – let's be fair, two to three weeks. Within the next two to three weeks I promise you a Vet will visit your farm.

PARTICIPANT #5: That is long.

MR. BROWN: Listen, you see, I try to be realistic, I don't want to just look at it now and say Monday, and then I hear I never meet that criteria, but I can hold myself to the account that within

two to three weeks a Vet will be on your farm. Doc please, take down all the information there for me, please.

MR. MANYA: All right, we are going to ask the Hi-Pro Vet to talk to you, you give him the information and I am sure you call me back, write down my number, 373-6263 and you call me back if you don't get me, right?

PARTICIPANT #5: Okay, sir.

MR. MANYA: All right. Ladies and gentlemen – You want to say something, sir? All right, final question. All right, we have a lady before the gentleman. Okay, go ahead.

PARTICIPANT #6: Good afternoon everyone, it has been said in the Executive Committee Report – The last meeting I wasn't here.

MR. MANYA: Talk in the mike.

PARTICIPANT #6: It has been said in the Executive Committee Report, I was not here but it has been said in

there, and I have seen the increase in the feed, said that some agreement between the JPFA and the feed companies in order to facilitate farmers in registering for the Pig Farmers' Association. I would like to know when does this take effect? Because it says will reduce it to \$500 and thus far it is still \$4,000. So I don't know when this takes effect, and I would really like to know.

MR. MANYA: The resolution will have to be passed. We have gone through the entire island sensitizing farmers on what we intend to do. When we have passed the resolution and the fee starts to be collected, then you will be informed.

MRS. BARDOWELL: Just want to point out though, that what was referred to in the booklet, was the registration drive that we had where those persons who attended the meetings and

wanted to be registered it would be discounted at those meetings that were held during...

MR. BROWN: And it happened at those parish meetings.

MRS. BARDOWELL: And it happened. So those persons who registered at those meetings...

MR. MANYA: ...got their discounts. All right, Mrs, Bardowell, could you lend me that mike, please? I would love the farmers to identify themselves.

MR. GOLDING: My name is Andrew Golding from Westmoreland, and good afternoon ladies and gentlemen. What I am saying, the feed or the price of the feed. And every time the feed raise the pork drop. So me waan know wha' going on?

(APPLAUSE)

MR. MANYA: That's a good one. They say they raise the feed and dropped the pork price?

MR. GOLDING: Another thing, the ID is it valid fi when you go to the farm stores when you a buy a good portion of feeding if you get a reasonable price on it? Mi waan know about that, if it is valid that way?

MR. BROWN: For feed, no.

MR. GOLDING: Not for feed?

MR. BROWN: Not for feed but for pharmaceuticals and...

MR. MANYA: The President will talk here.

MR. BROWN: Yes, sorry about that. The ID will not I understand from the feed companies, they have indicated that their margins are small and as such, feed is not able to attract any more discount than it already attracts. So the ID facilitates discount especially in the pharmaceutical area and equipment. That's it.

Just to answer your question now about the feed and pork price dropping. For this year I

must say that's just really a coincidence that while we hear of a feed price increase in August, it was just about the time that some processors started to drop their price. If you recall last year feed price actually went down twice. Pork price increased weekly last year, right?

So I need to remind farmers, and I think couple other presenters have indicated before, that we must remember it's an industry. While we protect the farmers, we most times are our biggest enemies, right? Because even last year I told everybody, align with your processors, I align with your market. And there were at times, farmers out-bid each other over 5 and \$10, and it did mean - And I told people that the time will come back that the processors will remember

these things, and as such, if your supply is more than they require, they will in turn start to buy as cheap as they can, right?

So we need to ensure, you need to stay abreast with the Association, we keep track of supply and demand constantly, and we try to tell farmers listen – I mean, most of the larger farmers since April/May, has started to cut back on their production to ensure that we don't bring on a massive glut, all right?

MR. MANYA: Thank you Mr. President. Ladies and gentlemen, we are through with our question and answer. We will be around during lunch time and if you so desire, any Executive member that you want to talk to, we will be here. We have one more presentation. Is anybody from the Climate Smart Agriculture in Pig Farming present? Mr. Eaton Haughton,

we are giving you a slot now. At this time, we are going to call on Mr. George Williams, to come and introduce Mr. Stephen Wedderburn, one of the Chief Technical Directors, from the Ministry of Agriculture. Mr. Williams?

MR. WILLIAMS: Mr. Chairman, members at the head table, farmers all. Our main speakers for today, Mr. Stephen Wedderburn, Chief Technical Director Ministry, Industry, Commerce, Agriculture and Fisheries.

Mr. Stephen Wedderburn joined the Ministry of Industry, Commerce, Agriculture and Fisheries, as Chief Technical Director, on September 1, 2014. Mr. Wedderburn was previously a Management Consultant advising clients such as the Inter-American Development Bank, Government of Canada, IC Power, NBJ Airports and Airports Authority

of Jamaica, in areas such as commercial and investments strategies, fuel supply logistics and feasibility analyses.

He has extensive experience in the public sector having served as Group Technical Director of Petrol Cooperation of Jamaica, Acting Managing Director of the Petrojam Refinery, and as Director of Divestment at the National Investment Bank of Jamaica.

In these roles, he helped to negotiate the introduction of the first independent power producers in Jamaica, and was Project Coordinator for the privatisation of the Jamaica Public Service Company, and of the Sangster International Airport. He also assisted with the deregulation of the Petroleum sector in the 1990s.

He has participated in several Caribbean regional initiatives including the CARICOM Regional Task Force on Energy, and PetroCaribe working group that examined options for introducing Venezuelans natural gas in Caribbean countries.

Mr. Wedderburn is active in civic and community affairs, he is a member of the Consumer Advisory Committee on Utilities. He is the Congregational Secretary of Ridgemount United Church. He is the Past President of the Rotary Club of Kingston and as Past Chairman of St. Andrew Preparatory School.

Mr. Wedderburn is an Alumnus of Duke University, the Massachusetts Institute of Technology, Campion College, and Wolmer's

High School for Boys.

Farmers, members all, let's give Mr. Wedderburn a warm welcome, he is representing the Ministry of Agriculture.

(APPLAUSE)

MR. WEDDERBURN: Thank you. The Chairman, Mr. Manya, Mr. Hanif Brown, the President of the Jamaica Pig Farmers' Association, other Executive member of the Jamaica Pig Farmers' Association, sponsors and other specially invited guests, ladies and gentlemen, good afternoon.

ALL: Good afternoon.

MR. WEDDERBURN: Well, as you will have gleaned from that long introduction, I don't have much of a agricultural background, I am basically coming from the Industry Commerce side of the Ministry but now that we have merged

with Agriculture, I am appreciating the chance to learn about agriculture, and I think the Prime Minister's idea to merge Industry with Agriculture was quite innovative and will go well for you know, all the sectors.

I want to apologise for Minister Samuda, who would have wanted to be here. He is a livestock farmer himself in cattle, and he does have a keen interest in what is happening in this sub-sector. However, even the Ministers have bosses, and when his bosses told him he had to be somewhere he unfortunately couldn't make it here.

But I am happy to be able to be here to stand in his stead, I had a good morning here, I learnt a lot about the pig industry, and you know, looking forward to you know, even

more involvement going forward.

Ladies and gentlemen, pig rearing in Jamaica undoubtedly provides an income-generating activity by its direct employment of 5,670 farmers. And, based on the Food and Agriculture Organisation (FAO) multiplier factor of 3.2, this sub-sector provides approximately 18,000 or roughly 1.3% of the total workforce in Jamaica. Therefore, you represent an important sub-sector and I wish to congratulate the farmers, stakeholders and the leadership of the Pig Farmers' Association for your continued stewardship of this important sub-sector of the economy.

Despite the challenges being faced by the pig industry, the Pig/Pork Industry Census and Value Chain Study conducted in 2012, clearly

demonstrates structural improvements in the industry, and the resulting successful outcomes. This study revealed that there was a positive change in the structure of herds as the average size of pig herds increased by 29% in 2012, when compared to 1998.

Additionally, the findings revealed that 53.4% of the pig population was now going by larger farmers, owning 50 or more pigs, compared to (44.2%) in 1998.

The output of pork has grown by 22.2%, moving from 6.3 million kilograms in 2003 to 7.7 million in 2015. Over this period, the highest output of 9.5 million kgs was recorded in 2012.

Unfortunately - and has been spoken about -

the increased production resulted in a glut both in 2012 and the following year 2013.

However, this glut, on the other hand, also serves to demonstrate that the general structural improvements have positioned the industry to rise to the challenge of increased demand whether it is agro-processing, tourism or the normal consumptive trade.

In that regard, I wish to commend the industry for the introduction of improved genetic stock manifested in the Landrace, Duroc and large white species, which have led to improved performance in the sector.

I am told that the primary 'cuts' from these animals have largely resolved the issues, which previously obtained among the

hospitality and agro-processing industry, as related to back-fat to lean ratio, spare rib lean to bone ratio, pork loin, pork tenderloin and baby back rib size; and the quality of the legs and shoulders for

the manufacturing of leg and picnic hams, respectively.

Importantly, the industry, and in particular the primary producers, butchers, and processors, has benefitted from the genetic improvements as the average slaughter weight of the animals has moved from 60 kg in 2006 to 76 kg in 2015, representing a 27% increase over the period.

These improvements have not materialised without strong governmental policy support.

One of the greatest outcomes of this policy support is the 100% provision of fresh shoulders and legs, from local sources to produce respectively, picnic and leg hams. The pig farmers of Jamaica have totally reversed the traditional annual exercise of importing legs and shoulders to produce hams for Christmas. This total reversal, first achieved in 2012, remains unbroken as it will again for the Christmas period this year.

Factually, the primary 'cuts' - ribs, tenderloin, loin, legs, and shoulders - have been produced in sufficient quantities to satisfy the local channel needs for the last four years.

Impressively, while these needs are being satisfied, from local production, the total importation of pork products has declined,

without reversal, year over year from 2011 to 2015. In 2011, the total import figure was approximately 3.16 million kgs, while in 2015, the figure was 1.79 million kgs representing a 43% reduction over the 2011-2015 period. The value of those imports over the same period fell from US\$9 million to US\$5.5 million, representing a 40% reduction.

So, in essence, the pig/pork industry has successfully demonstrated to all of us that import substitution, self-sufficiency and increased productivity are achievable goals not just for the agricultural industry, but for other sectors of the economy as well. You are setting a very big example is the Jamaican economy.

I believe that even as we note the achievements of the pig/pork industry, we are also mindful of the challenges that may arise from time to time. I think, particularly, of the cycle of glut and short supply that will occur from time to time. And in all of this, I note Mr. Conley Salmon's comments, that we all need to work towards making production more efficient.

But, on the flip side of every challenge, there is always an opportunity and those of us in the business of agriculture are constantly reminded by the challenges of the industry, that adaptation and continuous improvement are essential factors in ensuring the sustainable growth of enterprises in the sector.

A season of glut points to a need and an opportunity for market expansion and for processing and value-added. And so I urge players in this industry to continue to build on the foundations already created and to continue to expand this industry, especially through a vibrant export-led strategy.

I note the efforts of the private sector and the branding and marketing strategies being employed in the sector to encourage more Jamaicans to consume more pork, but recent reports continue to show that Jamaica, consumes less pork per capita than many other countries in the region. Our partners in CARICOM and our neighbours in the Dominican Republic, Cuba and other regional countries do enjoy and consume more pork than we do and so we need to look to those

markets.

A successful expansion of the pork industry is going to require improved and sustained efforts to grow the export of pork and pork products, even while we also increase the linkages and supply to the hotel and tourism sector. And I am going to end with a special appeal directly from the Minister. He asked me to emphasise this in particular.

I wish to use this forum to make a special appeal to you all: The time has come for the pork industry to produce more in order to ensure consistency of supply to the export market!

The data I have before me show that in 2014

we were able as an industry to export some 20, 730 kilos of pork, valued at over \$1.5 million to Trinidad and Tobago. (And I take that to be US dollars). It was a small but significant start, which could have been the start of something big, but alas in 2015 we were unable to build on that start and in fact exported no pork at all.

Ladies and gentlemen, I believe that this is an indictment on an industry that needs to be part of our national drive for economic growth through production and export!

We can no longer remain victims of the cyclical peaks and troughs of glut in one year and shortage in the next. The time has come to turn the tide against inconsistency of supplies and to respond to a market demand

that is real and evident. And so we will have to employ the strategies that are necessary to assure the

sustainability and predictability of supply of the market.

So as I salute you on this your 14th AGM, I charge you to continue to grow from strength to strength and let us also continue to produce and to export more pork!

In closing, I just want to congratulate the Jamaica Pig Farmers' Association for the excellent work it has been doing since inception. Congrats to all the devoted members who have put in so much hard work into making sure the industry has improved. You are on the verge of celebrating 15 years, and I hope that when you come back next year, you will be coming back to a very

successful year and will really be in a position to celebrate your 15th anniversary next year.

So again, I bring you regards from Minister Samuda, and I wish you all the best. Thank you.

(APPLAUSE)

MR. MANYA: Thank you very much, sir.

MRS. BARDOWELL: Not so fast Mr. Wedderburn.

MR. MANYA: And also Mr. Wedderburn, there is a farmer who is present here today, who has brought a gift for Minister Samuda and one for you. So I am going to ask him to make his presentation while Mrs. Bardowell presents this token.

MRS. BARDOWELL: Now you understand when them sey wha' drop offa head drop pon shoulder? Well, the Minister's loss is Mr. Wedderburn's gain. Mr. Wedderburn, on behalf of the Jamaica Pig Farmers' Association and compliments of

Caribbean Producers Limited of Jamaica, we hope you will enjoy this token of our appreciation for you being here today. Thank you very much.

(APPLAUSE)

MR. WEDDERBURN: Thank you, thank you.

MR. MANYA: Okay sir, and we have a farmer here who has a presentation: One for you and one for you to take to the Minister.

MR. WEDDERBURN: Thank you very much.

MR. MANYA: You can just identify yourself and...

MR. MAYNE: Yes, I am Leopole Mayne from Somerfield in Clarendon. And I am the person who really end up to be holding up the Jamaica oldest heritage at its original state until now. And from that proceed I bring for the Guest Speaker and the Honourable Minister, a touch of my product.

Inside here as you can actually see is Sible orange, hello! Sible orange that nobody wants. Sible orange is one of the most important things that your body could ever absorb. And inside this you will find wet sugar or original wet sugar, you will find tambrin and sugar, you will find a roots wine problicated from cane juice, sauci perilla, original – a lot of roots and herbs. Anyway, it works very nice on prostate cleansing and very fast on sinus. And I am asking you sir, to take this share with your friends, there is contacts to reply as to how it works. And I am asking you to convey this to the Honourable Minister, I am listening for a result.

(APPLAUSE)

MR. MANYA:

Thank you very much, sir.

Ladies and gentlemen, at this point we are rushing to wrap up now. We are going to be

having our election of officers, so I will call our electoral officer, Mr. Bailey, to please come to the podium to do the election.

Election of Officers

MR. BAILEY: Thanks very much, Mr. Chairman. Pig farmers, we are going to quickly be voting on the resolutions, and also the spontaneously vote on your Executive Committee.

The protocol to vote on a resolution and your Executive Committee, is outlined on pages 46-52, and I am going to go through very quickly. To vote it's a very simple process. When we ask all those in favour of a particular position just indicate by showing your hand to count off the hands, right? All those who are not in favour the same procedure, indicate by showing your hand and we count off them. Whichever position has the

most vote that's the position that the meeting will take.

So for example, if we say that the cow is blue, or the pig is blue and you agree, show your hand. If we say do you agree that the cow is blue and you don't agree, show your hand another time, right? That's the simple voting procedure. We are going to have the resolution now listed.

RESOLUTION #1

The first resolution says;

To receive, scrutinize, and ratify the following Reports.

The minutes were read. The minutes of the 13th AGM were read. When the Chairman asked, the minutes were confirmed and accepted, so we don't have to do that resolution.

Executive Committee Report: When your President came and gave the his report. Do you now confirm and accept the President's Report? All those who are in favour please indicate by the show of your hand. No, maybe I didn't explain the procedures. If I say all those in favour you should show your hand and when I say those not in favour you should also show your hand so I can count to see which side gets the most. All those in favour accepting the President's Report please do so by the showing your hand. Good. Those who are not in favour please indicate by showing your hand. Good. Well, the 'Ayes' have it. So the President's Report for 2015/2016 has been accepted.

The Treasurer's Report and Auditor's

Report. All those in favour of accepting the Treasurer's Report as represented by Henry Graham. Please indicate by showing your hands. Good. All those not in favour also indicate by showing your hand. Good. The 'Ayes' have it. So we accept the Treasurer's Report and audited report as being true and good.

RESOLUTION #2

To appoint the auditors: Usually the auditors are appointed by the Executive Committee so we need to appoint them this year. All who in favour of that position to allow the Executive Committee to appoint the auditors. Good.

All those who are not in favour. Good. The "Ayes" have it.

RESOLUTION #3

This is where the Executive Committee, the President explained it; the Chairman explained it; the Treasurer explained it. They have gone around the island. They have had several regional meetings and they have explained to us in those regional meetings that they want to move from a position where they remove the \$4,000.00. Eh, young farmer – Yes, the lady. You are a pig farmer, Miss? Boy, your pigs them must happy. A young farmer asked the question when will it be in effect that we move the \$4,000, that you don't pay no more \$4,000, all you pay is the \$500.00 for the ID and the money from the feed is supposed to cover the cost. Everybody understood it?

ALL: Yes.

MR. BAILEY: I don't need to go over it?

ALL: Yes.

MR. BAILEY: They are asking, the Executive is asking that you allow them to work out an arrangement with the feed companies to collect \$10 for a bag of feed. All those in favour of that position please indicate by showing your hand. Well, I don't have to ask the question all those who are not in favour because it seems as if the entire room.

But just for formality. All those who are not in favour, please indicate by showing your hand. Good. So the Executive Committee will now sit and work out with the major feed companies, how this mechanism will work, and when it will come into effect and they will advise you through your usual regional meeting and parish system as well.

RESOLUTION #4

Right, **the Election of Officers**: I am going to leave very soon.

By your constitution some of your officers will retire this year 2016, and some will retire next year so that we have continuity, right? The three officers – Did we have a section where we recognised all the officers?

MR. BROWN: Yes, yes.

MR. BAILEY: You did recognise all the officers? So you know them, right? We have four officers that are retiring, and I am going to call their names These who we say retired, means that they would have served two years of their two-year term, so they would have served from 2014-2016. So they are now retired, but they are still eligible for reelection. In the reelection process, the Executive Committee installed a Nomination Committee, and the

Nomination Committee makes recommendation for positions, right? Even though the Nomination Committee says they have nominated a particular person, this is not cast in stone, because the general membership has the final say as to what happens at their Association level. So you can also say that you don't agree with person 'A' so therefore you are nominating person 'B' from the floor. Everybody understands that?

ALL: Yes.

MR. BAILEY: Nomination say for example, for President, they nominate person 'A', you can say you also want to nominate person 'A' and we will have a run off and the person with the most votes wins. Everybody understands that?

ALL: Yes.

MR. BAILEY: Good. So let's get down to the matter. The four members that are retiring this year who

have served a two-year term and are eligible to serve another two-year term are the President, Mr. Hanif Brown, Mr. Brown, please stand and let them recognise you.

Your 1st Vice President, Mr. George Williams.

MR. WILLIAMS: Present.

MR. BAILEY: Mr. George Williams at the back there. Mr. Delroy Campbell, the Assistant Secretary, I can't remember seeing Mr. Delroy Campbell.

MR. MANYA: We had apologised for his absence.

MR. BAILEY: Okay, good. Mr. David Robb, your Assistant Treasurer, I remember seeing Mr. Robb. Mr. Robb?

MR. MANYA: Yes, Mr. Robb is here.

MR. BAILEY: Mr. Robb, good. So in this instance, we are going to have individual election for each position.

In the case of President, your Nominating

Committee met, and they recommended two persons. They recommended Mr. Hanif Brown as President and Miss Annabell Williams –

Where is Annabel? Miss Annabell Williams, show yourself, please. Come forward, please.

So Mr. Brown, your outgoing President was recommended for another two-year term and Miss Williams as well. I am going to ask you now from the floor, do you have any other nomination? Do you have any other nomination? Going twice. General membership, do you have any other nomination, going thrice? Good. Being that there is no nomination from the floor, we will have a run off between these two persons, right? Ladies before gentlemen. So I am going to ask all those in favour of having Miss Annabel Williams as their President for the next two years please indicate by showing

your hand. I am recording eight (8) for Miss Annabell Williams.

All those in favour of returning Mr. Hanif Brown as President please indicate by showing your hand. For formalities and speed I am not going to record the number of votes. But Mr. Hanif Brown would have won this election. Mr. Hanif Brown has run as President for the next two years so he will serve another two-year term which is 2016-2018, good.

For the position of 1st Vice President that was retired by Mr. George Williams. Miss Williams, don't go further. Your Nomination Committee also recommended Miss Annabell Williams and Miss Kadean/Kadeon Davis, where is Miss Davis? Come forward Miss Davis, please. Two ladies. These are the two persons that the Nomination Committee recommended, I am

going to ask again. Do you have any nomination from the floor that you would like to serve as 1st Vice President? Any other nomination from the floor? Final ask. Are there any other nomination from the general membership that you would like to see serve as 1st Vice President?

ALL: No.

MR. BAILEY: No, good. Being there are no other nominations, we are going to be having a vote run off between Miss Annabell Williams, and Miss Kadeon/Kadean Davis for 1st Vice President for 2016-2018.

All those in favour of having Miss Annabell Williams as 1st Vice President please to indicate by showing your hand. I recorded 30 votes for Miss Annabell Williams. Believe me, ladies and gentlemen, maths was a very good thing of mine. (Laughter)

All in favour of having Miss Kadeon/Kadean Davis as 1st Vice President please indicate by showing your hand. Good, all right. By the count Miss Annabell Williams has been unanimously voted in as 1st Vice President to serve for two years.

(APPLAUSE)

Thank you very much Miss Davis.

The Assistant Secretary was Mr. Delroy Campbell, he has retired and was recommended by the Nomination Committee to serve another two-year term. Are there any other nominations from the floor? Mr. Campbell is not here, I figure he got tied up at work.

MR. MANYA: He is not feeling well.

MR. BAILEY: He is not feeling well. Are there any other

nominations from the floor? You all know Mr. Campbell, right?

ALL: Yeah, man.

MR. BAILEY: Good. Are there any other nominations from the floor? Good. Let me ask another time because I can't remember doing it two or three times. Are there any other nominations from the floor? Good. There being no other nominations, there is only one candidate – Mr. Fisher would like a situation like this – we can also declare Mr. Campbell as the Assistant Secretary for the JPFA for next two years.

The Assistant Treasurer, Mr. David Robb, has retired, and he can be recommended for a second two-year term, however instead, the Nominating Committee nominated Mr. George Williams. Mr. Williams, you have to come forward please, sir. The Nominating

Committee nominated Mr. George Williams to serve as Assistant Treasurer. I don't know what is wrong with this Nomination

Committee, you have a man that is already tight and you are putting another man that is also tight as Assistant. (Laughter). This can't be a good thing.

MR. MANYA: You mean tighter?

MR. BAILEY: Tighter. Tight and Titus, that can't be a good thing. (Laughter)

Are there any other nominations from the floor for the position of Assistant Treasurer?

VOICE: Yes, Mrs. Angella Bardowell.

MRS. BARDOWELL: I decline.

MR. BAILEY: Any other nominations from the floor as Assistant Treasurer going twice? Any other nominations from the floor as Assistant Treasurer going thrice? Good. Being that there are no other nominations we are going

to be declaring Mr. George Williams as the Assistant Treasure for the Association.

(APPLAUSE)

I know I will not be getting any work. I know I will not be getting any more work. (Laughter)

RESOLUTION #5

You have ten (10) objectives. During a retreat of your Executive Committee, they made some recommendations, just to make some superficial changes to a few of the resolutions and we are going to go through them very quickly, and you will indicate the ones that are recommended to be changed, and you will indicate if you want them change or you want them to remain.

Objective #5 read:-

To organise farmers'

cooperatives and other forms of

***farmers organisations for small
farmers in order that they may
get full benefits and activities of
the Association.***

The Executive Committee is suggesting that instead of the organised farmers cooperatives and farmers organisations, that the objective – the new objective reads:-

To facilitate - I am on page 49, I am on page 49, those of you who wish to follow in the book. They are recommending that it now reads:-

*To facilitate cluster groups and
farmers' organisations for small
pig/pork farmers...*

All right, so that's the difference. They don't want to go broadbase and do every type of farmers in Jamaica, they just want to concentrate on pig/pork farmers, right?

Everybody understands that?

ALL: Yes.

MR. BAILEY: Good. So all those who are in favour of that change in the objective please indicate by showing your hand. I am recording 25 votes for. All those who are not in favour? All those who are not in favour, all those who want the objective to remain the same please indicate by showing your hand. Good. I am recording zero. So the "Ayes" have it. We will change that objective. So all the new brochure and pamphlet and training profile will have that new objective.

Objective #6. Objective 6 reads:-

*To promote research, development
and application of science and
technology in all aspects of
pro-production, processing, market*

and environmental impact issues.

They are recommending that the word 'pork' be changed to read 'pig pork', right? And hence the new reading will be :-

To promote research, development and application of science and technology, in all aspects of pig/pork production, processing, marketing and environmental impact issues.

MEMBER: Yes?

MR. BAILEY: Yes, sir?

MEMBER: Pig pork or pig/pork?

MR. BAILEY: Yes – Oh okay, I didn't say the stroke?

MEMBER: No, you only said pig pork. (Laughter)

MR. BAILEY: No, you can't say the stroke, she records the stroke, you know. And it depends on how you read it, a stroke is not a good thing in a pork or a pig. No, it depends on what you are

talking about, some – you see the young people laughing? They consider stroke to be a different thing, you know. The word did not say 'stroke'. The word is pig/pork.

MEMBER: Yes, slash.

MR. BAILEY: Yes, slash.

MEMBER: Slash.

MR. BAILEY: So the new objective reads:-

The promotion of research, development and application of science and technology in all aspects of pig/pork production, processing, marketing and environmental impact issues".

All those in favour please indicate by showing of your hand. All those in favour. You know what is happening, is the same set of people voting you know, I get 27 votes this time.

VOICE: You are not clarifying.

- MR. BAILEY: I am not clarifying?
- VOICE: You say those who are in favour, in favour of what?
- MR. BAILEY: In favour of the new objective, changing the word 'pig' – I wouldn't want to disappoint you, you know. Changing the word 'pig' to "pig/pork"
- WOMAN: Young man?
- MR. BAILEY: Yes, mummy.
- WOMAN: When it is in the sty it is pig but when it go on the table it is name meat. (Laughter)
I don't call it pork anymore on the table.
- MR. BAILEY: On the table it's meat?
- WOMAN: Yes.
- MR. BAILEY: On the table it's meat. All right mummy, I hear you.
- MAN: But in the supermarkets its pork.
- MR. BAILEY: But mummy, when you go to the National Development Agency, and the funding

agencies, and the Ministry, you see the Chief Technical Director, when you go to him you have to say pig/pork, and that is how him will spend the money. You can't tell him about meat, all right?

OBJECTIVE #10

The final objective for agreement.

To enter into agreements and strategies alliances with other bodies for the advancement of the pig industry and the protection of farmers.

They are suggesting that the word "bodies" be now referred to as bodies/organisations", right? Bodies/organisations. So the new objective will now read:

To enter into agreements and strategic alliances with other bodies/organisations for the

*advancement of the pig/pork
industry, and the protection of
farmers.*

All those in favour of changing the new objective? Madam? Yes, miss? You want to say something?

VOICE: No, she is voting.

MR. BAILEY: Oh, already? Didn't say all those in favour. All those in favour of changing the new objective please indicate by showing your hand. The same 27, the same people voting. All those not in favour please indicate by showing your hand. It's the same 27, I don't need to count.
(Laughter)

The same 27 again. The same people voting. All those who are not in favour please indicate by showing your hand, 27/0 again.
Good. So we will accept those objectives as being changed.

The Proposed **Work Programme**: Next proposal, is the proposed work programme, very simple. I want to make it very simple, the proposed work programme, you already know your region. The President spoke about ensuring that we have effective regional and parish chapters, that's in there. Everything that is basically covered, all we are asking – I am going to go through it, I know you read it already. I know you wouldn't have such a pretty book and don't read it. Pages 51 and 52, I know you read it some of it is on page 52. All those in favour of the proposed of the Executive? Maybe I should ask you first if there is anything you would like to add or to change. Mr. Gifford, mentioned the pork council that we need to pay attention to the pork council and to ensure, that we have

members who are producers on the pork council. He never said this, but I can put it this way. I can state it this way. To ensure that your interest, the interest of small farmers, eh? Because you know the reason why you have so many members here? So many members at this meeting, is because essentially you are considered in Jamaican parlance, small farmers. Because some of you have five sows don't it? Some of you have twenty-five, but ideally in most industries worldwide, some people prefer if you have fifty sows, don't it? Because you could make a greater impact. But me and you know how Jamaica runs. Some of you are teachers, some of you are lawyers, some of you are doctors, some of you do something else on the side, you have a little store, you have a shop, so you have a pen 'round the back when you can

sell some pork, right? Good.

So all those in favour of this proposed work programme please indicate by showing your hand. All those in favour of accepting – good. Looks like more than 27 this time – 40, yes. Mr. President, you put together a good work programme, 40 persons voted this time.

Pig farmers, we used to have a little function – This is not a resolution, I have completed the resolution. But we used to have a nice little formal function whey wi put on wi likkle pretty “den den” and drop leg. The little man, where is he? Pinky brother, the gentleman that did the praise and worship, the last time I saw him was on a crook stick. Yes man, that man was on a crook stick and him mash up the place dung a Town, you know. Mash it up, mash it up at the Farmers’ Ball. You

remember bossy?

MAN: Yes, sir.

MR. BAILEY: Good, we use to have a very nice function where farmers, and the banks, all the banks in Jamaica basically bought corporate tables and they come in and they mix and mingle with us and we used to have a very lovely function. CPJ, where are you? Mr. Soltau, yes you used to sponsor the pork bar and the wines and spirits and so on. We are looking for you again. Jamaica Broilers and Caribbean Broilers, major sponsors as well. Ladies and gentlemen, mark your diary now, make sure you mek the foreign trip them before or after. The date, Saturday April 29, 2017. Mr. Robb, please mark the date. We are going for the farmers' ball. We are going for a major mega, mega event, right? Mr. CTD, I want you to remind the Minister, tell him what he missed

today, this is one of the most organised functions, and I am telling you, this was a great opportunity for him to come and lick shoulder and mix with some of us. Those of you know the position. It's the first year we don't have the Minister and the Opposition, don't it?

VOICES: Yes.

MR. BAILEY: First year, poor Roger Clarke, him musa a turn over inna him oversize grave. Roger Clarke used to be here every year whether him a Minister or Opposition, don't it?

VOICE: Yes.

MR. BAILEY: JC used to be here. Bobby Montique was here when he was Minister, Christopher Tufton was here, it is the first year in history, eh and mi sorry the man tek off the TV. But I want it to be recorded. It's the first year in history we are having a Pig Farmers' Association meeting,

and neither the Minister or the Opposition is not here, every year they are here. I don't want to get upset because I am a professional. Ladies and gentlemen, thank you very much for your time.

(APPLAUSE)

MR. MANYA: Thank you, Mr. Bailey. Mr. Bailey is one of our consulting officers. We are coming down to the end of it, and we have the goodies now and the raffle, but let me just put a punch there. The Jamaica Pig Farmers' Association is rated throughout Jamaica, throughout the Caribbean, as one of the best farmers organisations, the most productive farmers organisation throughout the entire Caribbean, and this came from the FAO, Food and Agricultural Organisation out of the United Nations. Their Project Specialist in the last year, Dr. Cedric Lazarus, who we have

strategically written from time to time. Your Pig Farmers' Association is considered to be one of the best organised and most result-orientated farmers organisation.

I want to thank you very much as the Chairman, you have been very, very good, I am going to turn over now to Mrs. Bardowell, who will do the raffles.

MRS. BARDOWELL: Ladies and gentlemen, it's here.

VOICES: Yes, the raffle.

MRS. BARDOWELL: All tickets are in the box, anybody has any in their pocket that has not yet have been dropped in the box, now is your time, going, going. Now is your time, I take it that all tickets are here, don't bother after the drawing you come and sey, boy I did forget to drop mine and is me shoulda win.

VOICES: Shake up the box.

MRS. BARDOWELL: Okay, the first drawing, will be for the tonne

of feed.

(President confers with Mrs. Bardowell)

Okay, I was advised by my President that I should do the half tonne first, the second prize first. Okay, the first one would be for the second prize, a half tonne of feeds. And I am going to ask a member of the audience, one of our farmers to draw the prize, seeing that we don't have any auditors here to ensure that it is not rigged. So I am going to ask a volunteer, anybody?

VOICE: Me miss, me miss.

MRS. BARDOWELL: Even if you volunteer you can still win, you know. Mr. Photographer, Mr. Kingsley where are you, we are drawing the second prize, please make sure you are here to capture the thing. Mr. Williams from Pioneer Meats, he will draw the second prize for the half tonne of feeds. Go ahead.

WOMAN: Look inna the box and pick up mi name.

MRS. BARDOWELL: Okay, is your number 878-5795, whose cell number is that? Make sure you know your number, you know. You want us to read it for you?

VOICES: Yes.

MRS. BARDOWELL: 878-5795, are you from Hanover, I am not going to call your name because you are supposed to know your phone number, you wrote it, so you are supposed to know it. The farmer is from Hanover. Is your first name Neville?

VOICE: Yes.

MRS. BARDOWELL: Then how you sit down there and not talking? Come.

(APPLAUSE)

Can you pronounce your name? He is Mr. Neville Adya. I am going to ask the Hi-Pro representative to make your symbolic

presentation, you can collect your half tonne of feed.

(APPLAUSE)

Okay, that's done.

The one tonne of feed. Mr. Gifford, can you draw the first prize for us, please? The first prize for a tonne of feed.

MR. MANYA: 572-3956.

WOMAN: Wooii.

MRS. BARDOWELL: Okay, just to make sure you are the right person, what's your name?

MS. MITCHELL: One person with that name and that phone number, Sheryl Mitchell.

MRS. BARDOWELL: That's her name. Incidentally Sheryl won a prize last year, she got the third prize last year, now she is up to a tonne of feed.

MRS. MITCHELL: Wooii. Thank you.

(APPLAUSE)

Thank you, Lord.

MRS. BARDOWELL: Okay, okay, I was just informed that Hi-Pro is being generous today, and therefore they are going to be giving an extra ten bags of feed so we are going to draw another prize for the ten bags of feed. I want a farmer, a farmer come and draw the ticket and see if you can draw your own number.

VOICE: A young man a come.

MR. MANYA: 464-4689.

WOMAN: Here, here, I am. (Laughter)

MRS. BARDOWELL: Pauline Harriott. All right, Pauline come for your - can a representative come forward and make the presentation.

VOICES: She is from the Prospect Group, the Prospect Pig Farmers' Group.

(APPLAUSE)

MRS. BARDOWELL: Okay, now we are finished with the feed. Now we are going for the F1 gilt.

VOICE: And mi inna it again.

MRS. BARDOWELL: You know how much a F1 gilt cost, eh? Who can tell me how much a F1 gilt cost? Well, \$75,000 was the July price. Now, it is at \$85,000, and it is going to be a pregnant gilt. So you see the multiplication right away. So if you get a \$85,000 gilt that is pregnant, and she farrows 12 piglets, and if your sanitation and your management is good, and you raise all 12 piglets, and you sell each of those piglets at the end of the finishing period, for a minimum of \$30,000, you do the maths and you see what you are winning here today. So we are going to draw that prize.

VOICE: The box look like Gilbert tun it over, drop it and carry it back. (Laughter)

MAN: 569-3435.

WOMAN: Woi, woi, woi.

MR. MANYA: Prospect again.

MRS. BARDOWELL: Well, now Prospect is getting the pigs plus the

feed to feed the pigs, can you imagine? Now Prospect Pig Farmers is a group that collaborate together and grow pigs. It is like a community project, which was funded by JSIF. So you see when we come together and we work together that we can achieve much? Pig farmers, let us stay together, let us stay strong, and let us encourage each other when times are rough because it is who can stick with, is going to win. Thank you very much.

(APPLAUSE)

We are going to have now the representative from Newport Genetics, we were not able to have the gilt here today, but we will have the representative from Newport Genetics, who will just give a congratulatory shake hand for – Jascinth Simpson-Smith.

MR. MANYA: Okay, ladies and gentlemen, we are coming down to the last of it, and I am reminding

you: All the farmers who registered today and paid your fee, the first fifty (50) farmers, you are entitled to a bag of feed. The first fifty (50) farmers who registered and paid up your dues, you are entitled to a full bag of feed from Hi-Pro. So please remember, take your receipt and go across and collect your feed from the Hi-Pro Group, right? Thank you very much ladies and gentlemen.

I am going to call on Miss Kadean/Kadeon Davis to please come and do the Vote of Thanks for us. And then after that we are going to proceed for lunch, and lunch is upstairs. I just want to, before Kadean/Kadeon comes, to give a special recognition to one of the Ministry's representative who was elected, or should I say, delegated to visit every Executive meeting of the Jamaica Pig Farmers'

Association, none other than Mr. Sandore Pyke, and he forms the linkage between the Executive members and the Ministry. Mr. Sandore, please stand and let us give – give Mr. Sandore a round of applause for us please. Mr. Sandore plays a very critical role between the Executive and the Ministry.

(APPLAUSE)

Now Kadean/Kadeon will give the Vote of Thanks, never mind. Miss Davis?

VOTE OF THANKS

MISS DAVIS: Our most valued invited guests, ladies and gentlemen, I am honoured to be giving the Vote of Thanks in this gathering.

I am sure that the presentations by the various individuals were informative and stimulating.

As we leave here today, may what was learnt and reinforced be put into practice in your businesses.

I want to thank the Praise and Worship Team, Mr. Sheldon Baker, who conducted such an inspirational devotion this morning.

Thanks to Dr. Maxine Wright for the invocation.

Special thanks to Hi-Pro Feeds and the Jamaica Broilers Group, our main sponsors, Mr. Salmon and the Hi-Pro team.

Thanks to the associate sponsors who are listed under our banner.

Special thanks to Mr. Stephen Wedderburn,

Chief Technical Director of the Ministry of
Commerce, Agriculture and Fisheries, who
represented Minister Carl Samuda.

Thanks to the Chairman of today's proceeding,
Mr. Manya, and members of the Executive.

Special thanks to all the pig farmers here
today.

Thanks to Mr. Bailey, our Consultant.

Thanks to Mr. Owen Barrett, our ICT
Consultant.

Thanks to Miss Kemone Douglas, the
Executive Secretariat

Thanks to Mrs. Manahan, our Stenotypewriter.

Thanks to the staff and personnel of Golfview Hotel, who has provided the right space, ambiance and meal for this meeting.

Thanks to everyone who has assisted in making today a success. Thank you.

(APPLAUSE)

ADJOURNMENT TAKEN AT 2:45 P.M.